Securities Code: 6268



## FY 2015/12 Q2 Results Briefing



The forecast data presented herein reflects assumed results based on conditions that are subject to change.

Nabtesco Corporation does not make representations as to, or warrant, in whole or in part, the attainment or realization of any of the forecasted results presented in this document.

Numerical figures presented herein are rounded down to the nearest whole unit for monetary value and rounded off to one decimal place for percentage.

## Change of the Closing Date and result for FY2015/12 Q2

FY2015/3

	CY2014							CY2015							
	Jan.	Feb.	Mar.	April	Мау	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Nabtesco and domestic subsidiaries			Q1		Q2		Q3		Q4						
Overseas subsidiaries	Q1		Q2		Q3		Q4								
H1: 6 month period for Nabtesco and domestic subsidiaries (Domestic) 6 month period for Overseas subsidiaries (Overseas)															
Full-year: 12 month period for Domestic and Overseas															

FY2015/12

('TANSHIN' basis)	CY2015											
	Jan.	Feb.	Mar.	April	Мау	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Nabtesco and domestic subsidiaries			Q1			Q2		Q3				
Overseas subsidiaries	Q1			Q2			Q3			Q4		
*TANSHIN : Summary of Financial Statements in	<ul> <li>6 month period (April 1, 2015 to September 30, 2015) for Domestic , 9 month period (January 1, 2015 to September 30, 2015) for Overseas</li> <li>Full-year: 9 month period (April 1, 2015 to December 31, 2015) for Dome 12 month period for Overseas</li> </ul>											
Japanese												
Nabtesco												

## Consolidated Results for the FY2015/12 Q2

(JPY million)	2015/12 H1 result(A) Nabtesco and domestic subsidiaries (6M) Overseas subsidiaries (9M)	2015/12 Full- year Plan 'TANSHIN' basis(B) As of May 2015	2015/12 Full- year Plan 'TANSHIN' basis(C) As of October 2015	Variation (C-B)	Progress (A/C)
Sales	128,717	200,000	191,000	-9,000	67.4%
Operating profit	10,392	17,900	16,200	-1,700	64.2%
(O.P.Margin)	8.1%	9.0%	8.5%	-	-
Non-operating profit and loss	705	-	-	_	-
Ordinary profit	11,097	19,700	17,100	-2,600	64.9%
Extraordinary profit and loss	1,369	-	-	-	-
Profit before taxes	12,466	-	-	-	-
Net profit*	7,947	13,400	11,400	-2,000	69.7%
Net profit per share (Yen)	63.63	105.88	91.59	-	-

The Company changes the closing date from March 31 to December 31. Accordingly, the consolidated FY2015/12 is a transitional period, the year-on-year results will not be indicated.

\*Net profit = Net income attributable to parent company shareholders

#### Notes

FOREX rate2015/12 Q2(result): US\$1=¥120.89 RMB1=¥19.50 EUR1=¥134.42 CHF1=¥127.34<br/>2015/12 Full-year(premise) : US\$1=¥115.00 RMB1=¥18.50 EUR1=¥124.00 CHF1=¥118.00FOREX sensitivity in O.P.(This represents the effect to operating profit if the exchange rate fluctuates by one yen)2015/12 Q2(result): (US\$) JPY 48 million, (RMB) JPY -43 million, (EUR) minimal, (CHF) minimal<br/>2015/12 Full-year(premise) : (US\$) JPY 85 million, (RMB) JPY -72 million, (EUR) minimal, (CHF) minimal

#### Consolidated Results for the FY2015/12 Q2 by Business Segment

#### (JPY million)

Segment	Term	2015/12 Q2 result(A) Nabtesco and domestic subsidiaries (6M) Overseas subsidiaries (9M)	۲Ľ	2015/12 Full- year Plan ANSHIN' basis(B) As of May 2015	2015/12 Full- year Plan 'TANSHIN' basis(C) As of October 2015	Variation (C-B)	Progress (A/C)
	Sales	31,576		46,300	46,600	300	67.8%
Precision	ОР	4,811		6,500	7,100	600	67.8%
	ОРМ	15.2%		14.0%	15.2%	-	-
	Sales	31,837		51,700	48,300	-3,400	65.9%
Transport	ОР	5,330		9,200	8,600	-600	62.0%
	ОРМ	16.7%		17.8%	17.8%	-	-
	Sales	28,139		45,700	40,100	-5,600	70.2%
Aircraft & Hydraulic	ОР	-1,292		0	-2,300	-2,300	-
	ОРМ	-4.6%		0%	-5.7%	-	-
	Sales	37,165		56,300	56,000	-300	66.4%
Industrial	ОР	1,543		2,200	2,800	600	55.1%
	OPM	4.2%		3.9%	5.0%	-	-

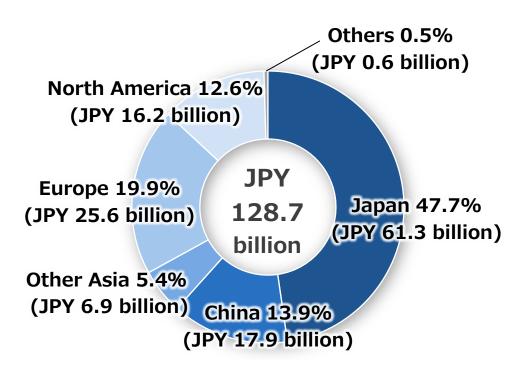
The Company changes the closing date from March 31 to December 31. Accordingly, the consolidated FY2015/12 is a transitional period, the year-on-year results will not be indicated.



## **Balance Sheet Summary**

(JPY million)	<b>2015/3</b> (As of March 31, 2015)	<b>2015/12 Q2</b> (As of September 30, 2015)	Variation
Assets	245,992	238,009	-7,982
(Cash and time deposits)	51,157	37,641	-13,514
(Accounts receivable)	57,115	57,733	618
(Inventory)	25,165	29,788	4,623
(Tangible fixed assets)	56,877	57,411	534
Liabilities	87,327	87,596	269
(Interest-bearing debt)	16,659	15,391	-1,265
Net assets	158,664	150,412	-8,251
(Stock acquisition right)	391	377	-13
(Minority interests)	8,410	7,631	-779
Equity capital	149,862	142,404	-7,458
※ Equity ratio :	60.9%	59.8%	

#### 2015/12 H1 result\*



Overseas Sales	67.3 JPY billion			
Ratio	52.3%			

\*With respect to the H1 of the consolidated FY2015/12, the consolidated forecast covers a six-month period (April 1, 2015 to September 30, 2015) for Nabtesco and domestic subsidiaries, and a nine-month period (January 1, 2015 to September 30, 2015) for overseas subsidiaries.

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## **CAPEX, R&D and Depreciation**

(JPY million)	2015/12 H1 Result(A) Nabtesco and domestic subsidiaries (6M) Overseas subsidiaries (9M)	2015/12 Full-year Plan 'TANSHIN' basis(B)	Progress (A/B)
CAPEX	5,033	14,000	36.0%
R&D	3,905	6,500	60.1%
Depreciation	4,351	6,700	64.9%

#### Notes

- CAPEX : 2015/12 plan will invest for the modernization of domestic plants and capacity increase in the precision reduction gears and aircraft equipment businesses.
- R&D expenses: Investment will be made for the enhancement of fundamental technologies and new product development.

#### Nabtesco

# Appendix

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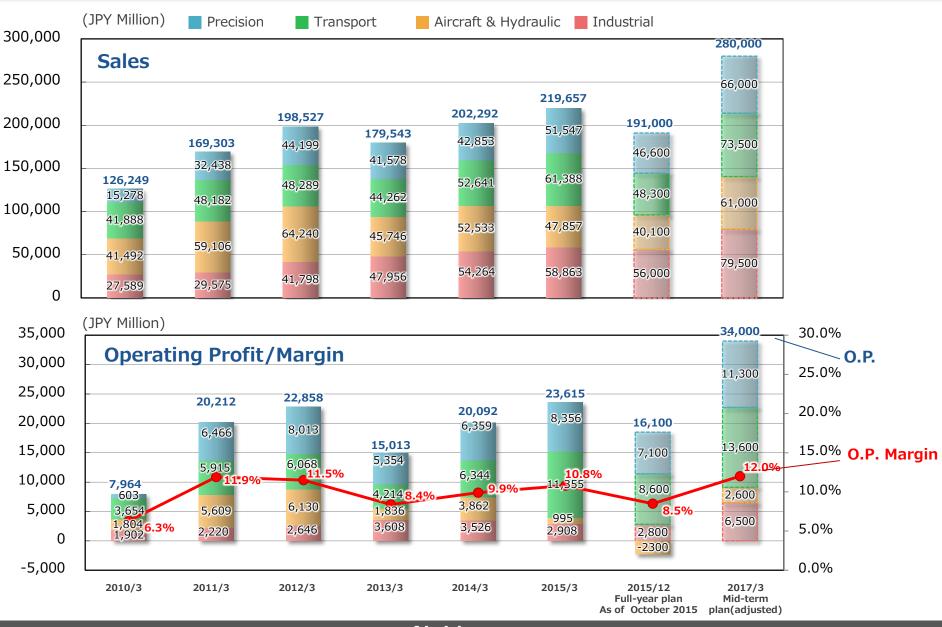
#### **Progress of the Mid-term Management Plan**

(JPY billion)	2015/3 Result	2015/12 Full-year plan 'TANSHIN' basis* (As of October 2015)	2017/3 Final Year of the Current Mid-term Plan
Sales	219.6	191.0	280.0±5%
<b>Operaing Profit</b>	23.6	16.2	34.0
O.P. Margin	10.8%	8.5%	12.0%
Net Profit*	17.7	11.4	24.0
EPS	140.24JPY	91.59 JPY	190 JPY
ROA	7.4%	-	7.5%
ROE	12.6%	-	15.0%
Dividend	44 JPY	44 JPY	-
Payout Ratio	31.4%	-	30% or higher

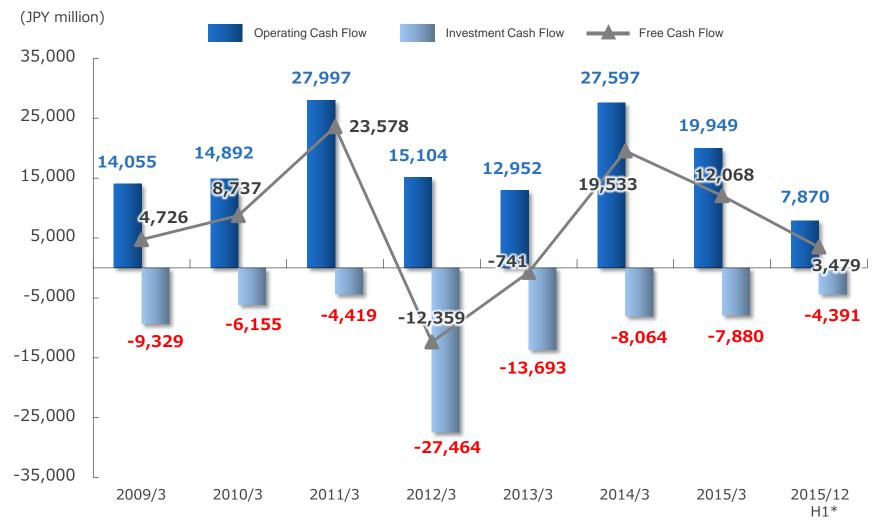
\*Net profit = Net income attributable to parent company shareholders



#### **Result and Forecast for Sales and Operating Profit by Business Segment**

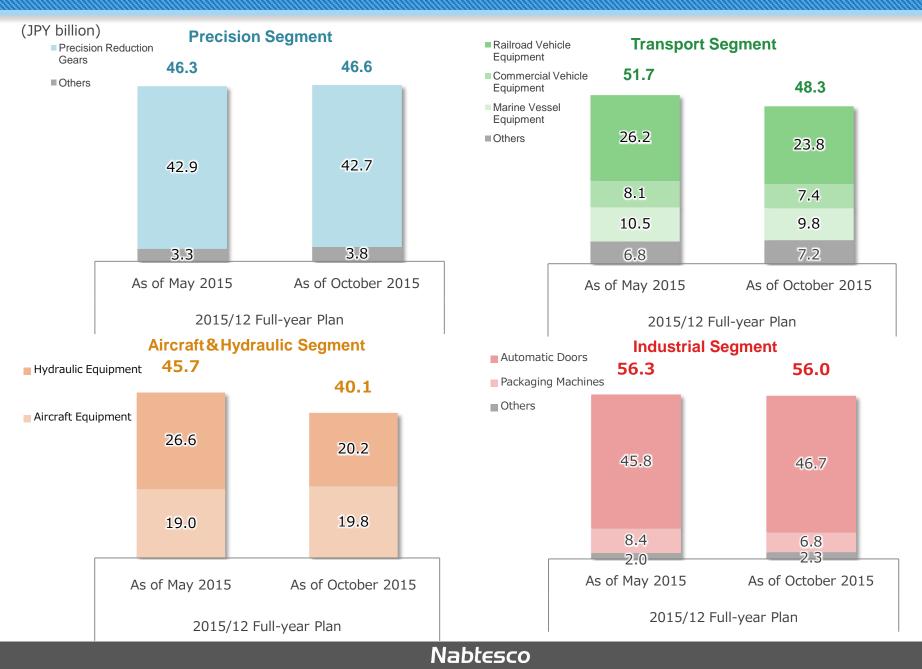


#### **Consolidated Cash Flow**



\*With respect to the H1 of the consolidated FY2015/12, the consolidated forecast covers a six-month period (April 1, 2015 to September 30, 2015) for Nabtesco and domestic subsidiaries, and a nine-month period (January 1, 2015 to September 30, 2015) for overseas subsidiaries.

## Sales by business segment (Forecast in 2015/12 Full-year plan)



# Nabtesco moving it. stopping it.

