# Summary of Consolidated Financial Statements for the Third Quarter of Fiscal Year Ending December 31, 2019 (IFRS)



October 31, 2019

Name of listed company: Nabtesco Corporation

abtesco Corporation Stock listed on: First Section of the Tokyo Stock Exchange

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Scheduled date for filing of quarterly report: November 14, 2019

Scheduled dividend payment date: -

Quarterly material to supplement the financial results: Yes

Quarterly financial results conference: Yes (Teleconference for institutional investors and financial analysts)

(Amounts rounded to the nearest million)

1. Consolidated Results for the First Nine-month Period of FY 2019 (January 1, 2019 to September 30, 2019)

(1) Consolidated Operating Results								(Percentage	s indicate	year-on-yea	r change)	
	Net sales Oper		Operating i	ncome	Income before tax		Net inco		Net inco attributab owners of the	le to	Tota comprehe incom	ensive
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%
First nine-month period, FY 2019	211,428	0.3	18,378	45.8	19,593	(3.2)	13,685	(6.2)	12,254	(7.5)	11,703	(20.5)
First nine-month period, FY 2018	210,843	4.0	12,605	(41.7)	20,234	(22.5)	14,593	(26.2)	13,253	(29.5)	14,727	(33.0)

	Total basic earnings per share	Diluted earnings per share
	Yen	Yen
First nine-month period, FY 2019	98.76	98.71
First nine-month period, FY 2018	106.92	106.81

(2) Consolidated Financial Position

(2) Consolidated i ilianolal i 03	) Consolidated Financial Fosition								
	Total assets	Total equity	Equity attributable to owners of the parent	Ratio of equity attributable to owners of the parent					
	Million yen	Million yen	Million yen	%					
As of September 30, 2019	339,475	191,333	180,463	53.2					
As of December 31, 2018	328,568	189,255	178,702	54.4					

#### 2. Dividends

z. Dividends								
		Dividends per share						
	First quarter	Second quarter	Third quarter	Year end	Full year			
	Yen	Yen	Yen	Yen	Yen			
FY 2018	_	36.00	_	37.00	73.00			
FY 2019	_	36.00	_					
FY 2019 (Forecast)				37.00	73.00			

(Note) Revisions to the latest dividend forecasts: None

## 3. Forecast of Consolidated Operating Results for FY 2019 (January 1, 2019 to December 31, 2019)

(Percentages indicate year-on-year change for full year and quarter-on-quarter change for quarter)

	Net sales		Operating income		Income before tax		Net income attributable to owners of the parent		Total basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	288,500	(2.1)	24,100	10.1	25,300	(15.6)	16,800	(20.1)	135.39

(Note) Revisions to the latest forecast of operating results: Yes

- \* Matters of note:
- (1) Changes in significant subsidiaries during the first nine-month period of FY 2019 (Changes in specified subsidiaries resulting in a change in the scope of consolidation): None

Newly added: 0 (Company name: - ) Excluded: 0 (Company name: -

- (2) Changes in accounting policies and accounting estimates
  - 1) Changes in accounting policies required by IFRS: Yes
  - 2) Other changes in accounting policies: None
  - 3) Changes in accounting estimates: None
- (3) Shares outstanding (Common shares)
  - 1) Number of shares outstanding (including treasury stock) as of the end of the term
  - 2) Amount of treasury stock
  - 3) Average number of shares during the term

1)	As of September 30, 2019	125,133,799	As of December 31, 2018	125,133,799
2)	As of September 30, 2019	1,013,084	As of December 31, 2018	1,154,403
3)	January 1, 2019 to September 30, 2019	124,082,540	January 1, 2018 to September 30, 2018	123,954,752

#### Notes:

Quarterly summary of financial statements is not subject to quarterly reviews by a certified public accountant or an audit firm.

Explanation of proper use of forecasts of operating results and other matters of special note

• Forward-looking statements in this document concerning future figures including forecasts for operating results, etc. are based on currently available information and certain assumptions that the Company considers reasonable, and are not intended to guarantee the achievement of such forecasts. Actual results may vary significantly from such forecasts due to a variety of factors. Please refer to "1. Qualitative Information on Consolidated Operating Results for the Nine Months Ended September 30, 2019, (3) Explanation on Information Concerning Future Projections Such as Forecasts for Consolidated Operating Results" on page 5 of the attached document.

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# 1. Qualitative Information on Consolidated Operating Results for the Nine Months Ended September 30, 2019

#### (1) Analysis of Consolidated Operating Results

The consolidated operating results of the Group for the period under review recorded net sales of ¥211,428 million, operating income of ¥18,378 million, income before tax of ¥19,593 million, and net income attributable to owners of the parent of ¥12,254 million. These results reflected the sluggish demand for construction machinery in the Southeast Asian market in addition to a decline in demand for precision reduction gears due to a slump in capital investment caused by the prolonged trade friction between the United States and China, despite strong sales posted in the automatic door business in Japan.

### 1) Amount of orders received, net sales and operating income

The amount of orders received for the period under review decreased by ¥4,396 million, or 2.0% year-on-year, to ¥219,477 million. Net sales increased by ¥585 million, or 0.3% year-on-year, to ¥211,428 million. Operating income rose by ¥5,773 million, or 45.8% year-on-year, to ¥18,378 million. The ratio of operating income to net sales was 8.7%.

Operating results by business segment were as follows:

#### [Amount of orders received]

(Million yen)

			(iviiiioii yoii)
	First nine-month period of consolidated FY 2018 First nine-month period of consolidated FY 2019		Change (%)
	(January 1, 2018 to September 30, 2018)	(January 1, 2019 to September 30, 2019)	Change (%)
Component Solutions	87,610	84,202	(3.9)
Transport Solutions	66,296	62,866	(5.2)
Accessibility Solutions	56,524	59,039	4.4
Others	13,444	13,370	(0.5)
Total	223,873	219,477	(2.0)

#### [Net sales]

(Million yen)

	First nine-month period of consolidated FY 2018 (January 1, 2018 to September 30, 2018)	First nine-month period of consolidated FY 2019 (January 1, 2019 to September 30, 2019)	Change (%)
Component Solutions	87,746	81,084	(7.6)
Transport Solutions	56,926	60,600	6.5
Accessibility Solutions	53,803	57,519	6.9
Others	12,369	12,226	(1.2)
Total	210,843	211,428	0.3

## [Operating income (loss)]

	First nine-month period of consolidated FY 2018 (January 1, 2018 to September 30, 2018)	First nine-month period of consolidated FY 2019 (January 1, 2019 to September 30, 2019)	Change (%)
Component Solutions	15,101	11,716	(22.4)
Transport Solutions	(1,374)	5,033	_
Accessibility Solutions	2,734	5,541	102.7
Others	1,776	1,484	(16.4)
Corporate or Elimination	(5,632)	(5,396)	_
Total	12,605	18,378	45.8

#### [Component solutions business]

The amount of orders received for component solutions decreased by ¥3,407 million, or 3.9% year-on-year, to ¥84,202 million. Net sales dropped by ¥6,662 million, or 7.6%, to ¥81,084 million, and operating income plunged by ¥3,385 million, or 22.4%, to ¥11,716 million.

Sales of precision reduction gears decreased from the same period of the previous year, as demand diminished due to sluggish capital investment resulting from the prolonged trade friction between the United States and China. Sales of hydraulic equipment saw a year-on-year decrease as demand plunged in the Southeast Asian market.

#### [Transport solutions business]

The amount of orders received for transport solutions decreased by ¥3,430 million, or 5.2% year-on-year, to ¥62,866 million. Net sales rose by ¥3,674 million, or 6.5% year-on-year, to ¥60,600 million, and operating income increased by ¥6,407 million to ¥5,033 million due to the absence of impairment loss of ¥5,248 million on goodwill related to the consolidated subsidiary OVALO GmbH, among other factors.

Railroad vehicle equipment saw net sales unchanged from the same period of the previous year as demand from Chinese subways remained brisk.

Sales of aircraft equipment increased year-on-year reflecting increased production of private-sector aircraft.

Sales of commercial vehicle equipment remained flat from the same period of the previous year as strong domestic market offset the decline in the Southeast Asian market.

Marine vessel equipment saw a net sales increase year-on-year as the mild recovery trend in the market continued.

#### [Accessibility solutions business]

The amount of orders received for accessibility solutions increased by ¥2,515 million, or 4.4% year-on-year, to ¥59,039 million. Net sales increased by ¥3,716 million, or 6.9% year-on-year, to ¥57,519 million, and operating income increased by ¥2,807 million, or 102.7% year-on-year, to ¥5,541 million.

Sales from the automatic door business increased compared to the same period of the previous year, reflecting brisk domestic demand.

#### [Others]

The amount of orders received for others decreased by ¥74 million, or 0.5% year-on-year, to ¥13,370 million. Net sales decreased by ¥143 million, or 1.2% year-on-year, to ¥12,226 million, while operating income declined by ¥292 million, or 16.4% year-on-year, to ¥1,484 million.

Sales of packaging machinery remained unchanged from the same period of the previous year, due to robust domestic demand.

# Reference: Information by region

[Net sales]

(Million yen)

	First nine-month period of consolidated FY 2018 (January 1, 2018 to September 30, 2018)	First nine-month period of consolidated FY 2019 (January 1, 2019 to September 30, 2019)	Change (%)
Japan	115,676	120,213	3.9
China	34,333	32,939	(4.1)
Other Asia	15,212	11,711	(23.0)
North America	14,588	16,173	10.9
Europe	30,116	29,022	(3.6)
Other areas	918	1,370	49.3
Total	210,843	211,428	0.3

Note: Net sales are classified by country or region based on the location of the buyer.

#### 2) Income before tax

Finance income was ¥471 million, and finance costs were ¥1,385 million mainly reflecting the incurrence of foreign exchange losses. Equity in earnings of affiliates was ¥2,129 million, a ¥5,725 million (72.9%) year-on-year decrease, mainly reflecting the absence of profit during the period under review from a significant increase in net assets due to the issuance of new shares by said equity method affiliate during the same period of the previous year. Income before tax, based on operating income after adjusting the aforementioned profit and losses, ended at ¥19,593 million, a decrease of ¥641 million, or 3.2% year-on-year.

#### 3) Net income attributable to owners of the parent

In sum, net income attributable to owners of the parent was ¥12,254 million, a decrease of ¥999 million, or 7.5% year-onyear, net of expenses of income tax of ¥5,908 million and net income attributable to non-controlling interests of ¥1,431 million.

Total basic earnings per share were ¥98.76, a decrease of ¥8.16 year-on-year.

## (2) Analysis of Financial Position

#### 1) Assets, liabilities and equity

(Million yen)

	As of the end of the previous consolidated fiscal year (December 31, 2018)	As of the end of the first nine-month period of the current consolidated fiscal year (September 30, 2019)	Change
Total assets	328,568	339,475	10,907
Liabilities	139,313	148,142	8,830
Equity	189,255	191,333	2,078

#### [Assets]

Total assets as of September 30, 2019 were ¥339,475 million, an increase of ¥10,907 million from December 31, 2018, consisting of ¥175,989 million in current assets and ¥163,486 million in non-current assets. The key contributing positive factor was the increase of ¥8,996 million in right-of-use assets as a result of the commencement of adoption of IFRS 16 "Leases."

#### [Liabilities]

Total liabilities as of September 30, 2019 were ¥148,142 million, an increase of ¥8,830 million from December 31, 2018, reflecting ¥112,122 million in current liabilities and ¥36,020 million in non-current liabilities. The main contributing positive factor was the rise of ¥8,434 million in lease liabilities as a result of the commencement of adoption of IFRS 16 "Leases."

#### [Equity]

Total equity as of September 30, 2019 stood at ¥191,333 million. Equity attributable to owners of the parent was ¥180,463 million, an increase of ¥1,761 million from December 31, 2018. The key contributing positive factor was the increase in retained earnings due to net income attributable to owners of the parent of ¥12,254 million. Meanwhile, the main contributing negative factors included a decrease of ¥9,074 million in retained earnings due to dividend payment.

# (3) Explanation on Information Concerning Future Projections Such as Forecasts for Consolidated Operating Results

Based on the consolidated business performance for the first nine-month period of the fiscal year ending December 31, 2019 and future developments, etc., we have decided to revise our consolidated full-year forecast for FY 2019, which was announced on February 8, 2019.

For details, please refer to the "Announcement on Revisions to Financial Forecasts for FY2019" announced on October 31, 2019.

The differences between the consolidated financial forecasts announced on February 8, 2019 are as follows:

Revision to the full-year forecast for consolidated FY 2019 (January 1, 2019 to December 31, 2019)

	Net sales	Operating income	Income before tax	Net income attributable to owners of the parent	Total basic earnings per share
Previously announced forecast (A)	Million Yen 313,000	Million Yen 30,000	Million Yen 33,600	Million Yen 22,900	Yen 184.74
Revised forecast (B)	288,500	24,100	25,300	16,800	135.39
Change (B - A)	(24,500)	(5,900)	(8,300)	(6,100)	_
Rate of change (%)	(7.8)	(19.7)	(24.7)	(26.6)	_

### (Segment information)

1) Net sales

(Million yen)

	Component solutions	Transport solutions	Accessibility solutions	Others	Corporate or elimination	Total
Previously announced forecast (A)	125,800	89,600	77,400	20,200	1	313,000
Revised forecast (B)	106,900	83,900	78,300	19,400	ı	288,500
Change (B - A)	(18,900)	(5,700)	900	(800)	_	(24,500)
Rate of change (%)	(15.0)	(6.4)	1.2	(4.0)	-	(7.8)

### 2) Operating income

	Component solutions	Transport solutions	Accessibility solutions	Others	Corporate or elimination	Total
Previously announced forecast (A)	21,600	8,100	6,500	2,700	(8,900)	30,000
Revised forecast (B)	15,100	7,200	7,200	2,600	(8,000)	24,100
Change (B - A)	(6,500)	(900)	700	(100)	900	(5,900)
Rate of change (%)	(30.1)	(11.1)	10.8	(3.7)	_	(19.7)

# 2. Summary of Quarterly Consolidated Financial Statements and Notes Thereto

# (1) Summary of Quarterly Consolidated Statement of Financial Position

	Note No.	End of consolidated FY 2018 (as of December 31, 2018)	End of the first nine-month period of consolidated FY 2019 (as of September 30, 2019)
Assets			
Current assets			
Cash and cash equivalents		54,039	60,014
Trade receivables		74,952	64,331
Contract assets		1,650	1,726
Other receivables		1,643	654
Inventories		43,592	46,186
Other financial assets		280	170
Other current assets		2,969	2,907
Total current assets		179,124	175,989
Non-current assets			
Property, plant and equipment		80,573	85,455
Intangible assets		5,076	4,752
Right-of-use assets		_	8,996
Goodwill		15,512	15,049
Investment property		5,382	3,947
Investments accounted for using the equity method		29,641	31,427
Other financial assets		9,558	10,429
Deferred tax assets		2,012	2,314
Other non-current assets		1,690	1,118
Total non-current assets		149,443	163,486
Total assets		328,568	339,475

		End of consolidated	End of the first nine-month period of
	Note No.	FY 2018	consolidated FY 2019
	INO.	(as of December 31, 2018)	(as of September 30, 2019)
Liabilities and equity			
Liabilities			
Current liabilities			
Operating payables		50,297	46,013
Contract liabilities		5,232	6,225
Bonds and borrowings		34,067	34,547
Other payables		11,809	11,203
Income taxes payable		3,479	1,720
Provisions		1,625	1,328
Lease liabilities		_	2,150
Other financial liabilities		_	10
Other current liabilities		6,048	8,927
Total current liabilities		112,558	112,122
Non-current liabilities			
Bonds and borrowings		11,243	13,219
Lease liabilities		_	6,285
Liabilities concerning retirement benefit		9,142	9,297
Deferred tax liabilities		4,881	5,312
Other non-current liabilities		1,490	1,907
Total non-current liabilities		26,755	36,020
Total liabilities		139,313	148,142
Equity			
Capital stock		10,000	10,000
Share premium		15,096	14,886
Retained earnings		155,133	158,306
Treasury shares		(2,903)	(2,535)
Other components of equity		1,377	(194)
Equity attributable to owners of the parent		178,702	180,463
Non-controlling interests		10,553	10,870
Total equity		189,255	191,333
Total liabilities and equity		328,568	339,475

# (2) Summary of Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Summary of Consolidated Statements of Income First Nine-month Period

			(Million yen)
	Note No.	First nine-month period of consolidated FY 2018 (January 1, 2018 to September 30, 2018)	First nine-month period of consolidated FY 2019 (January 1, 2019 to September 30, 2019)
Net sales	2	210,843	211,428
Cost of sales		(153,940)	(155,382)
Gross profit		56,903	56,046
Other income		1,014	1,368
Selling, general and administrative expense		(39,626)	(38,506)
Other expenses		(5,686)	(530)
Operating income	2	12,605	18,378
Financial income		542	471
Financial costs		(767)	(1,385)
Equity in earnings of affiliates		7,854	2,129
Profit before tax		20,234	19,593
Income tax expense		(5,641)	(5,908)
Net income		14,593	13,685
Net income attributable to			
Owners of the parent		13,253	12,254
Non-controlling interests		1,340	1,431
Net income		14,593	13,685
	1		(Yen)
Net income per share (yen)			
Basic earnings per share		106.92	98.76
Diluted earnings per share		106.81	98.71

# Summary of Consolidated Statements of Comprehensive Income First Nine-month Period

			(Million yen)
Note No.		First nine-month period of consolidated FY 2018 (January 1, 2018 to September 30, 2018)	First nine-month period of consolidated FY 2019 (January 1, 2019 to September 30, 2019)
Net income		14,593	13,685
Other comprehensive income			
Items that will not be reclassified to profit or loss			
Net changes in financial assets measured at fair value through other comprehensive income		182	265
Share of other comprehensive income for equity method affiliates		973	420
Total components that will not be reclassified to profit or loss		1,155	685
Components that will be reclassified to profit or loss			
Exchange differences on foreign operations		(1,020)	(2,667)
Total components that will be reclassified to profit or loss		(1,020)	(2,667)
Other comprehensive income after taxes		135	(1,982)
Total comprehensive income		14,727	11,703
	1		
Comprehensive income attributable to			
Owners of the parent		13,726	10,712
Non-controlling interests		1,001	991
Total comprehensive income		14,727	11,703

# (3) Consolidated Statement of Changes in Equity

First nine-month period of previous consolidated fiscal year (January 1, 2018 to September 30, 2018)

						Other components of equity	
	Note No.	Capital stock	Share premium	Retained earnings	Treasury shares	Exchange differences on foreign operations	Valuation difference due to change in fair value
Balance as of January 1, 2018		10,000	14,956	143,349	(3,600)	(773)	3,604
Net income		_	1	13,253	_	_	_
Other comprehensive income		_	_	_	_	(680)	1,131
Total comprehensive income		_	1	13,253	_	(680)	1,131
Acquisition, sales, etc. of treasury shares		_		(30)	201	_	_
Dividends		_	_	(9,193)	_	_	_
Transfer from other components of equity to retained earnings		_	_	23	-	-	_
Share-based compensation transactions		_	137	_	-	-	-
Others		_	1	_	496	-	_
Total transactions with owners, etc.			137	(9,200)	697		_
Balance as of September 30, 2018		10,000	15,093	147,401	(2,902)	(1,453)	4,734

		Other compor	nents of equity			
	Note No.	Remeasure- ments of net defined benefit liability (asset)	Total	Total equity attributable to owners of the parent	Non-controlling interests	Total equity
Balance as of January 1, 2018		1	2,831	167,537	9,465	177,002
Net income		_	_	13,253	1,340	14,593
Other comprehensive income		23	473	473	(338)	135
Total comprehensive income		23	473	13,726	1,001	14,727
Acquisition, sales, etc. of treasury share		_	_	171	_	171
Dividends		_	_	(9,193)	(326)	(9,519)
Transfer from other components of equity to retained earnings		(23)	(23)	-	_	-
Share-based compensation transactions		_	-	137	_	137
Others		_	_	496	_	496
Total transactions with owners, etc.		(23)	(23)	(8,389)	(326)	(8,716)
Balance as of September 30, 2018		_	3,282	172,873	10,140	183,013

First nine-month period of current consolidated fiscal year (January 1, 2019 to September 30, 2019)

						Other components of equity	
	Note No.	Capital stock	Share premium	Retained earnings	Treasury shares	Exchange differences on foreign operations	Valuation difference due to change in fair value
Balance as of January 1, 2019		10,000	15,096	155,133	(2,903)	(2,887)	4,264
Net income		_	1	12,254	1	1	_
Other comprehensive income		_	-	_	_	(2,223)	683
Total comprehensive income		_	1	12,254	ı	(2,223)	683
Acquisition, sales, etc. of treasury shares		_	1	(35)	368	-	-
Dividends		_	_	(9,074)	_	_	_
Transfer from other components of equity to retained earnings		_	_	29	-	-	(32)
Share-based compensation transactions		_	(209)	_	ı	ı	-
Total transactions with owners, etc.		_	(209)	(9,080)	368	1	(32)
Balance as of September 30, 2019		10,000	14,886	158,306	(2,535)	(5,110)	4,915

		Other compor	nents of equity			
	Note No.	Remeasure- ments of net defined benefit liability (asset)	Total	Total equity attributable to owners of the parent	Non-controlling interests	Total equity
Balance as of January 1, 2019		1	1,377	178,702	10,553	189,255
Net income		_	_	12,254	1,431	13,685
Other comprehensive income		(3)	(1,542)	(1,542)	(440)	(1,982)
Total comprehensive income		(3)	(1,542)	10,712	991	11,703
Acquisition, sales, etc. of treasury shares		_	_	333	_	333
Dividends		_	_	(9,074)	(674)	(9,748)
Transfer from other components of equity to retained earnings		3	(29)	-	_	_
Share-based compensation transactions		-	ı	(209)	-	(209)
Total transactions with owners, etc.		3	(29)	(8,951)	(674)	(9,625)
Balance as of September 30, 2019		_	(194)	180,463	10,870	191,333

## (4) Notes on the Summary of Quarterly Consolidated Financial Statements

 Notes Relating to the Going Concern Assumption None

### 2. Business Segments

#### (1) Summary of reportable segments

The Group's reportable segments are components of the Group about which separate financial statement is available that is evaluated regularly at the Board of Directors' meetings in deciding how to allocate the management resources and in assessing performance.

The Group classifies its business segments into the following three reportable segments, based on the similarity of business models: 1) the "Component Solutions Business;" 2) the "Transport Solutions Business;" and 3) the "Accessibility Solutions Business."

The main lines of business of each reportable segment are as below.

Business segment	Main lines of business
Component Solutions Business	The design, manufacture, sale, maintenance and repair of industrial robot components and equipment for construction machinery and its components
Transport Solutions Business	The design, manufacture, sale, maintenance and repair of brake systems and automatic door operating systems for railroad vehicles, aircraft components, brake systems and drive control units for vehicles, control systems for marine vessels, and components thereof
Accessibility Solutions Business	The design, manufacture, sale, installation, maintenance and repair of automatic door operating systems for buildings and general industry, platform safety systems, and components thereof

#### (2) Information on reportable segments

I. For the nine months ended September 30, 2018 (January 1, 2018 to September 30, 2018)

(Million yen)

	Reportable segments							Amount stated in
	Component	Transport	Accessibility	Total	Others	Total	Adjustments	summary of consolidated statements of income
Net sales								
Sales to external customers	87,746	56,926	53,803	198,474	12,369	210,843	_	210,843
Inter-segment sales	1,802	401	6	2,209	210	2,419	(2,419)	ı
Total sales	89,548	57,327	53,809	200,684	12,579	213,262	(2,419)	210,843
Segment income or loss (Operating income or loss)	15,101	(1,374)	2,734	16,461	1,776	18,237	(5,632)	12,605
Finance income	_						542	
Finance costs	-						(767)	
Equity in earnings of affiliates	_						7,854	
Income before tax	-						20,234	

Notes: 1. "Others" is a business segment that is not a reportable segment and consists of businesses that are engaged in the design, manufacture, sale, maintenance and repair of packaging machinery, three-dimensional model production device, machine tools, and components thereof.

2. Adjustment to sales is as a result of eliminations of inter-segment transactions.

<sup>3.</sup> Adjustment to segment income or loss (operating income or loss) is total profit/loss, etc. that are not allocated to the respective segments.

### II. For the nine months ended September 30, 2019 (January 1, 2019 to September 30, 2019)

								(IVIIIIIOTT YCTT)
	Reportable segments							Amount stated in
	Component	Transport	Accessibility	Total	Others	Total	Adjustments	summary of consolidated statements of income
Net sales								
Sales to external customers	81,084	60,600	57,519	199,203	12,226	211,428	_	211,428
Inter-segment sales	2,007	695	4	2,706	217	2,923	(2,923)	_
Total sales	83,091	61,295	57,523	201,909	12,442	214,351	(2,923)	211,428
Segment income (Operating income)	11,716	5,033	5,541	22,290	1,484	23,774	(5,396)	18,378
Finance income	_						471	
Finance costs	-						(1,385)	
Equity in earnings of affiliates	-						2,129	
Income before tax	_						19,593	

Notes: 1. "Others" is a business segment that is not a reportable segment and consists of businesses that are engaged in the design, manufacture, sale, maintenance and repair of packaging machinery, three-dimensional model production device, machine tools, and components thereof.

- 2. Adjustment to sales is as a result of eliminations of inter-segment transactions.
- 3. Adjustment to segment income (operating income) is total profit/loss, etc. that are not allocated to the respective segments.

# 3. Other Information

# (1) Order Backlog by Business Segment

Reportable Segments	As of the end of the first of consolidated (September 30	FY 2018	As of the end of the first nine-month period of consolidated FY 2019 (September 30, 2019)		
	Amount (million yen)	% to total	Amount (million yen)	% to total	
Component Solutions	28,444	21.5	27,135	21.3	
Transport Solutions	60,454	45.7	58,276	45.7	
Accessibility Solutions	34,529	26.1	32,278	25.3	
Others	8,950	6.7	9,908	7.7	
Total	132,377	100.0	127,597	100.0	