

Summary of Consolidated Financial Statements for the First Quarter of Fiscal Year Ending March 31, 2014 (Japanese GAAP)

July 31, 2013 Stock listed on: the First Section of the Tokyo Stock Exchange

TEL: +81-3-5213-1133

Name of Listed Company: Nabtesco Corporation

Code Number: 6268

Representative: Title: President and CEO Inquiries:

Title: General Manager, General Administration Dept.

Scheduled Date for Filing of Quarterly Report: August 9, 2013

Scheduled Dividend Payment Date:

Quarterly material to supplement the financial results: Yes

Quarterly financial results conference: None

(Amounts less than 1 million yen have been rounded down)

1. Consolidated Results for the First Three-month Period of FY 2013 (April 1, 2013 to June 30, 2013)

(1) Consolidated Operating Results

Consolidated Operating Results (Percentages indicate the year-on-year changes)									
Net sales Operating income Ordinary income Net income									
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	
Three-month Period, FY 2013	43,786	(2.1)	3,141	(16.8)	4,463	1.0	2,307	(8.9)	
Three-month Period, FY 2012	44,727	(1.0)	3,774	(38.1)	4,418	(34.5)	2,533	(35.3)	

URL: http://www.nabtesco.com

Name: Toshihiro Matsumoto

Name: Kazuaki Kotani

(Note) Comprehensive income: First three-month period of FY 2013: ¥5,626 million (9.5%)

First three-month period of FY 2012: ¥5,137 million (11.2%)

	Net income per share	Diluted net income per share
	Yen	Yen
Three-month Period, FY 2013	18.10	18.10
Three-month Period, FY 2012	20.04	20.04

(2) Consolidated Financial Position

	Total assets	Net assets	Shareholders' equity ratio		
	Million yen	Million yen	%		
As of June 30, 2013	209,490	124,458	55.9		
As of March 31, 2013	203,056	120,857	56.2		

(Reference) Shareholders' Equity: As of June 30, 2013: ¥117,035 million

As of March 31, 2013: ¥114,038 million

2. Dividends

	rividorido							
		Dividends per share						
	End of First Quarter	Full Year						
	Yen	Yen	Quarter Yen	Yen	Yen			
FY 2012	_	18.00	_	16.00	34.00			
FY 2013	_							
FY 2013 (Forecast)		18.00	-	20.00	38.00			

(Note) Revisions to the latest dividend forecasts: None

3. Forecast of Consolidated Operating Results for FY 2013 (April 1, 2013 to March 31, 2014)

(Percentages indicate the year-on-year changes)

	Net sales Operat		Operating income Ordinary income		Net income		Net income per share		
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Six-month Period FY 2013	94,700	4.4	7,400	(2.6)	8,600	1.5	4,600	(29.4)	36.25
Full year	201,000	12.0	22,000	46.5	25,100	40.3	15,900	19.8	125.29

(Note) Revisions to the latest forecast of operating results: None

- * Matters of note:
- (1) Changes in significant subsidiaries during the first quarter of consolidated FY 2013 (Changes in specified subsidiaries resulting in a change in the scope of consolidation): None

Newly added: — (Company name:) Excluded: — (Company name:

- (2) Application of distinctive accounting procedures for preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, accounting estimates and restatement of corrections
 - 1) Changes in accounting policies resulting from the revision of the accounting standards and other regulations: None
 - 2) Other changes in accounting policies: None
 - 3) Changes in accounting estimates: None
 - 4) Restatement of corrections: None
- (4) Shares outstanding (Common shares)
 - 1) Number of shares outstanding (including treasury stock) as of the end of the term

As of June 30, 2013: 128,265,799 As of March 31, 2013: 128,265,799

2) Amount of treasury stock

As of June 30, 2013: 735,223 As of March 31, 2013: 828,516

3) Average number of shares during the term

April 1, 2013 to June 30, 2013: 127,483,930 April 1, 2012 to June 30, 2012: 126,379,913

Notes:

Presentation of status of implementation of the quarterly review process

This summary of the quarterly financial results is not in conformity with the quarterly review procedures as provided for under the Financial Instruments and Exchange Act. As of the date on which this summary of quarterly financial results is released as a summary report, the abovementioned procedures concerning the quarterly review have not been completed.

Explanation of proper use of forecasts of operating results and other matters of special note (Notes concerning the descriptions on future figures, etc.)

Forward-looking statements in this document concerning future figures including forecasts for operating results, etc. are based on currently available information and certain assumptions that the Company considers reasonable, and are not intended to guarantee the achievement of such forecasts. Actual results may vary significantly from such forecasts due to a variety of factors. Please refer to "1. Qualitative Information on Consolidated Operating Results for the Three Months Ended June 30, 2013, (3) Explanation on information concerning future projections such as forecasts for consolidated operating results" on page 4 of the attached document.

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1. Qualitative Information on Consolidated Operating Results for the Three Months Ended June 30, 2013

(1) Analysis of Consolidated Operating Results

In the first three-month period of consolidated FY 2013, the global business environment surrounding the Company witnessed a recovering trend in the U.S. economy typified by the improved unemployment rate and housing market, as well as a moderate upward trend in the Japanese economy on the back of the expectations for the so-called Abenomics economic policy of the Abe administration, illustrated by the correction of the yen appreciation and rising stock prices, etc. In contrast, however, the prolonged slump of the European economy and the deceleration of economic growth and the problem of shadow banking in China led to ongoing uncertainties.

Under these circumstances, the Group's operating results for the three-month period of the consolidated fiscal year under review saw year-on-year decreases in net sales due to the impact of a shrink in sales of railroad vehicle equipment for the Chinese market as well as commercial vehicle equipment, despite an increase in sales in the aircraft equipment and automatic door-related businesses, which led to a decrease in operating income. Ordinary income recorded growth due to the improvement of non-operating income and losses whereas net income decreased reflecting a rise in corporate taxes, etc.

1) Amount of orders received, net sales and operating income

Amount of orders received in the three-month period of the consolidated fiscal year under review increased ¥6,641 million (up 13.9% year on year), to ¥54,271 million. Net sales fell ¥941 million (down 2.1% year on year), to ¥43,786 million, whereas operating income also shrank ¥633 million (down 16.8% year on year), to ¥3,141 million. Operating margin dropped 1.2 percentage points on a year-on-year basis, to 7.2%.

Operating results by business segment were as follows:

[Amount of orders received]

(Million yen)

			(iviiiioii yoii)
	First three-month period of consolidated FY 2012 (April 1, 2012 to June 30, 2012)	First three-month period of consolidated FY 2013 (April 1, 2013 to June 30, 2013)	Change (%)
Precision equipment	9,672	11,156	15.3
Transport equipment	9,938	13,261	33.4
Aircraft and hydraulic equipment	16,167	14,961	(7.5)
Industrial equipment	11,852	14,891	25.6
Total	47,630	54,271	13.9

[Net sales]

(Million ven)

			(Willion yen)
	First three-month period of consolidated FY 2012 (April 1, 2012 to June 30, 2012)	First three-month period of consolidated FY 2013 (April 1, 2013 to June 30, 2013)	Change (%)
Precision equipment	9,777	9,667	(1.1)
Transport equipment	11,646	10,840	(6.9)
Aircraft and hydraulic equipment	12,802	12,331	(3.7)
Industrial equipment	10,500	10,947	4.3
Total	44,727	43,786	(2.1)

[Operating income]

(Million yen)

			(IVIIIIIOIT YCIT)
	First three-month period of consolidated FY 2012 (April 1, 2012 to June 30, 2012)	First three-month period of consolidated FY 2013 (April 1, 2013 to June 30, 2013)	Change (%)
Precision equipment	1,019	1,222	19.8
Transport equipment	1,569	666	(57.5)
Aircraft and hydraulic equipment	818	956	16.9
Industrial equipment	367	296	(19.4)
Total	3,774	3,141	(16.8)

[Precision Equipment]

The amount of orders received for precision equipment increased by 15.3% year on year, to ¥11,156 million. Net sales fell 1.1% year on year, to ¥9,667 million whereas operating income grew 19.8%, to ¥1,222 million.

Sales of precision reduction gears remained flat reflecting the stagnant demand at industrial robots manufacturers at home and abroad as well as the impact of the sluggish demand for gears for other purposes. Meanwhile, operating income expanded as a result of a reduction of fixed costs.

[Transport Equipment]

The amount of orders received for transport equipment saw a year-on-year growth of 33.4%, to ¥13,261 million. Both sales and operating income declined by 6.9% and 57.5% on a year-on-year basis, respectively, to ¥10,840 million and ¥666 million, respectively.

Sales of railroad vehicle equipment fell due to a decrease in sales to the Chinese railroad companies, resulting in a decrease in sales and operating income. While demand for commercial vehicle equipment in the Southeast Asian market remained robust, both sales and operating income shrank due to the impact of the flattened restoration demands from the earthquake disaster-affected areas in Japan. Sales and profits from marine equipment dropped on the back of a stagnant vessel market.

[Aircraft and Hydraulic Equipment]

The amount of orders received for aircraft and hydraulic equipment dropped 7.5% year on year, to ¥14,961 million. Sales decreased 3.7% year on year, to ¥12,331 million, whereas operating income rose 16.9% year on year, to ¥956 million.

Sales of aircraft equipment grew due to the expanded demand for aircraft in the private sector as well as the effect of the depreciation of the yen, resulting in an increase in operating income. Meanwhile, the hydraulic equipment business recorded lower sales, affected by weaker demands for construction machinery in China, resulting in a decline in operating income.

[Industrial Equipment]

The amount of orders received for industrial equipment increased 25.6% year on year, to ¥14,891 million. While sales grew 4.3% to ¥10,947 million, operating income shrank 19.4% to ¥296 million.

Sales of automatic doors increased on the back of the trend towards recovery of the Japanese market in addition to the expanded sales in the U.S., while operating income decreased due to a change in the product mix. Both sales and profits of automatic packaging machinery declined due to a drop in sales for overseas markets.

Reference: Information by region

[Net sales]

(Million yen)

	First three-month period of consolidated FY 2012 (April 1, 2012 to June 30, 2012)	First three-month period of consolidated FY 2013 (April 1, 2013 to June 30, 2013)	Change (%)
Japan	25,075	25,326	1.0
Asia	9,586	8,180	(14.7)
North America	2,458	3,565	45.0
Europe	7,533	6,587	(12.6)
Other areas	73	126	72.4
Total	44,727	43,786	(2.1)

Notes: 1. Net sales are classified by country or region based on the location of the buyer.

- 2. The decline in net sales for Asia is mainly attributable to the decrease in sales to China.
- 3. The increase in net sales for North America largely reflects the growth of aircraft equipment sales.
- 4. The decline in net sales in Europe is mainly attributable to the decrease in sales of precision reduction gears in Europe.

2) Ordinary income

Consolidated ordinary income for the first three months of FY 2013 grew ¥45 million (up 1.0%) on a year-on-year basis, to ¥4.463 million.

This net increase was mainly attributable to a year-on-year rise of ¥592 million in non-operating income including equity in earnings of affiliates and foreign exchange gains, despite year-on-year decreases of ¥633 million in operating income, and ¥86 million in non-operating expenses due mainly to a drop in foreign exchange losses, etc.

3) Net income

Consolidated net income for the first three months of FY 2013 dropped \pm 225 million (down 8.9%) year on year, to \pm 2,307 million.

Extraordinary gains decreased ¥39 million year on year, to ¥2 million due mainly to a decline in gain on sales of fixed assets whereas extraordinary losses recorded a year-on-year decrease of ¥59 million, to ¥8 million principally reflecting a fall in share exchange-related expenses, etc. accounted for by the Group companies in the same period last year.

In summary, income before income tax and adjustments increased by ¥64 million year on year, to ¥4,457 million. Corporate taxes expanded ¥362 million from the same period last year, to ¥2,065 million, and minority interests in income were ¥83 million, a year-on-year decrease of ¥73 million.

(2) Analysis of Financial Position

(Million yen)

	As of the End of the Previous Consolidated Fiscal Year (March 31, 2013)	As of the End of the First Three-month Period of the Current Consolidated Fiscal Year (June 30, 2013)	Change
Total assets	203,056	209,490	6,433
Liabilities	82,198	85,032	2,833
Net assets	120,857	124,458	3,600

Assets, Liabilities and Net Assets (Assets)

Total assets as of June 30, 2013 were ¥209,490 million, an increase of ¥6,433 million from March 31, 2013, consisting of ¥114,951 million in current assets and ¥94,539 million in fixed assets. Primary positive contributing factors included increases of ¥2,020 million in notes and accounts receivable, ¥1,657 million in inventories, ¥1,336 million in investments in securities and ¥1,234 million in tangible fixed assets. Negative factors consisted mainly of a decrease of ¥2,998 million in marketable securities.

(Liabilities)

Total liabilities as of June 30, 2013 were ¥85,032 million, an increase of ¥2,833 million from March 31, 2013, consisting of ¥55,114 million in current liabilities and ¥29,917 million in long-term liabilities. The increase was mainly attributable to a rise of ¥2,393 million in trade notes and accounts payable.

(Net assets)

Total net assets as of June 30, 2013 stood at ¥124,458 million, including shareholders' equity of ¥117,035 million, an increase of ¥2,996 million from March 31, 2013. The increase was mainly attributable to increases in earned surplus arising from net income of ¥2,307 million, and ¥2,339 million in translation adjustments due to changes in foreign exchange at overseas subsidiaries. Primary negative contributing factors included a ¥2,049 million decrease in earned surplus due to dividend payments.

(3) Explanation on Information Concerning Future Projections Such as Forecasts for Consolidated Operating Results

The Company leaves unrevised the forecasts for the consolidated operating results for the six-month period ending September 30, 2013 and the full year ending March 31, 2014, released on May 10, 2013.

2. Matters Related to Summary Information (Notes)

(1) Changes in Significant Subsidiaries during the First Quarter of Consolidated FY 2013 Not applicable.

(2) Application of Distinctive Accounting Procedures for the Preparation of Quarterly Consolidated Financial Statements

Determination of tax payment

In determining tax payment, the effective tax rate after application of tax effect accounting for income before income taxes for the consolidated fiscal year, inclusive of the first quarter of consolidated FY 2013, has been estimated in a rational manner. The tax bill has then been calculated by multiplying the quarterly income before income taxes and adjustments by this estimated effective tax rate.

(3) Changes in Accounting Policies, Accounting Estimates and Restatement of Corrections Not applicable.

(4) Additional Information

Amendments to the retirement benefit plan: The Company terminated the defined-benefit pension plan on July 1, 2013, and raised the proportion of defined contributions in the overall retirement benefit plan from the previous 30% to 60% by transferring the entire amount to the defined-contribution pension plan.

With regard to the accounting treatment for this amendment, "Accounting Treatments concerning the Change in the Retirement Benefit Plans" (Application Guidelines for the Change in Accounting Standard No. 1) was applied, based on which the Company anticipates to record extraordinary losses equivalent to approximately ¥1.0 billion in the first six months ending September 30, 2013.

3. Quarterly Consolidated Financial Statements (1) First Quarter Consolidated Balance Sheets

		(Million yen)
	End of consolidated FY 2012 (as of March 31, 2013)	End of 1Q of consolidated FY 2013 (as of June 30, 2013)
Assets		
Current assets		
Cash and time deposits	13,904	15,272
Notes and accounts receivable	45,131	47,152
Marketable securities	26,998	24,000
Goods and products	3,957	4,714
Products in progress	7,808	8,852
Raw materials and stored goods	8,764	8,620
Deferred tax assets	2,606	2,647
Other current assets	2,994	3,870
Allowance for doubtful accounts	(118)	(178)
Total current assets	112,048	114,951
Fixed assets		
Tangible fixed assets		
Buildings and structures	44,042	46,325
Accumulated depreciation	(27,504)	(27,964)
Buildings and structures (net)	16,537	18,361
Machinery and transport equipment	60,129	62,135
Accumulated depreciation	(41,497)	(42,662)
Machinery and transport equipment (net)	18,631	19,473
Tools, apparatus and furniture	21,290	21,943
Accumulated depreciation	(19,022)	(19,418)
Tools, apparatus and furniture (net)	2,267	2,524
Land	14,592	14,660
Construction in progress	2,447	690
Total tangible fixed assets	54,475	55,710
Intangible fixed assets		
Goodwill	15,808	16,664
Other	1,771	1,905
Total intangible fixed assets	17,579	18,570
Investments and other assets		
Investments in securities	16,902	18,238
Deferred tax assets	482	480
Other investments and other assets	1,716	1,685
Allowance for doubtful receivables	(147)	(146)
Total investments in securities and other assets	18,953	20,258
Total fixed assets	91,008	94,539
Total assets	203,056	209,490

	End of consolidated FY 2012 (as of March 31, 2013)	(Million y End of 1Q of consolidated FY 2013 (as of June 30, 2013)	
Liabilities		(0.0.0.00.00.00.00.00.00.00.00.00.00.00.	
Current liabilities			
Trade notes and accounts payable	28,026	30,419	
Short-term loans payable	6,098	5,215	
Current portion of long-term loans payable	70	76	
Income taxes payable	3,222	2,831	
Allowance for product warranty	1,105	1,024	
Provision for loss on order received	14	_	
Other current liabilities	13,783	15,547	
Total current liabilities	52,322	55,114	
Long-term liabilities			
Bonds	10,000	10,000	
Long-term loans payable	10,220	10,391	
Retirement allowance	7,022	6,745	
Allowance for retirement bonus for directors	187	179	
Deferred tax liabilities	1,376	1,470	
Other long-term liabilities	1,070	1,130	
Total long-term liabilities	29,876	29,917	
Total liabilities	82,198	85,032	
Net assets			
Shareholders' equity			
Capital stock	10,000	10,000	
Capital surplus	19,026	19,011	
Earned surplus	83,606	83,865	
Treasury stock	(739)	(605)	
Total shareholders' equity	111,894	112,271	
Accumulated other comprehensive income			
Net unrealized gains on securities	1,294	1,580	
Deferred gains or losses on hedges	(0)	(6)	
Translation adjustments	851	3,190	
Total accumulated other comprehensive income	2,144	4,763	
Subscription rights to shares	304	213	
Minority interests	6,514	7,209	
Total net assets	120,857	124,458	
Total liabilities and net assets	203,056	209,490	

(2) Quarterly Consolidated Statements of Income and Consolidated Statements of Comprehensive Income Quarterly Consolidated Statements of Income For the three-month period ended June 30, 2013

	First three-month period of consolidated FY 2012	First three-month period of consolidated FY 2013
	(April 1, 2012 to June 30, 2012)	(April 1, 2013 to June 30, 2013)
Net sales	44,727	43,786
Cost of sales	33,555	32,854
Gross profit	11,172	10,931
Selling, general and administrative expenses	7,397	7,790
Operating income	3,774	3,141
Non-operating income		
Interest income	33	26
Dividend income	39	41
Rent income	67	59
Equity in earnings of affiliates	498	976
Foreign exchange losses	-	230
Other non-operating income	167	63
Total	805	1,398
Non-operating expenses		
Interest expenses	65	52
Foreign exchange losses	46	-
Other non-operating expenses	50	23
Total	162	7:
Ordinary income	4,418	4,463
Extraordinary gains		
Gain on sales of fixed assets	34	2
Gain on negative goodwill	7	-
Total	42	2
Extraordinary losses		
Loss on disposal of fixed assets	14	8
Loss on valuation of investment securities	1	-
Share exchange-related expenses	51	-
Total	68	3
Income before income taxes and adjustments	4,392	4,457
Corporate, resident and business taxes	1,702	2,06
Income before minority interests	2,690	2,39
Minority interests in income	157	8
Net income	2,533	2,30

Quarterly Consolidated Statements of Comprehensive Income For the three-month period ended June 30, 2013

(Million yen)

		(Willion you)
	First three-month period of consolidated FY 2012	First three-month period of consolidated FY 2013
	(April 1, 2012 to June 30, 2012)	(April 1, 2013 to June 30, 2013)
Income before minority interests	2,690	2,391
Other comprehensive income		
Valuation difference on available-for-sale securities	(452)	279
Deferred gains or losses on hedges	0	(6)
Foreign currency translation adjustment	2,868	2,876
Share of other comprehensive income of associates accounted for using equity method	29	85
Total other comprehensive income	2,446	3,234
Comprehensive income	5,137	5,626
[Comprehensive income attributable to:]		
Shareholders of parent company	4,643	4,926
Minority interests	494	699

(3) Notes Relating to the Quarterly Consolidated Financial Statements

[Notes Relating to the Going Concern Assumption] None

[Notes in Case of Any Significant Change in the Amount of Shareholders' Equity] Not applicable.

[Segment Information]

- I. For the three months ended June 30, 2012 (April 1, 2012 to June 30, 2012)
- 1. Information on Sales and Income (Loss) by Reportable Segment

(Million yen)

	Reportable segments						Quarterly
	Precision Equipment	Transport Equipment	Aircraft and Hydraulic Equipment	Industrial Equipment	Total	Adjustments (Note 1)	consolidated income statement amounts (Note 2)
Net sales							
Sales to external customers	9,777	11,646	12,802	10,500	44,727	_	44,727
Inter-segment sales or transfer	3	38	230	26	300	[300]	_
Total	9,781	11,684	13,033	10,527	45,027	[300]	44,727
Segment income	1,019	1,569	818	367	3,774	-	3,774

- Notes: 1 Adjustments relating to the inter-segment sales or transfer amounted to negative ¥300 million in the elimination of inter-segment transactions.
 - 2 Segment income is adjusted, with operating income stated in the quarterly consolidated income statement.
 - 2. Information concerning Impairment Loss from Fixed Assets, Goodwill and Other Items by Reportable Segment Not applicable.
 - 3. Matters related to changes in reportable segments

As stated in "Changes in accounting policies which are difficult to distinguish from changes in accounting estimates" above, effective from the first quarter of the consolidated fiscal year ending March 31, 2014, the Company and its consolidated subsidiaries have changed their depreciation method for tangible fixed assets acquired on or after April 1, 2012, in accordance with the revised Corporation Tax Act.

As a result, segment income increased in "Precision Equipment" by ¥9 million, "Transport Equipment" by ¥1 million, "Aircraft and Hydraulic Equipment" by ¥5 million, and "Industrial Equipment" by ¥0 million, compared with the values obtained using the previous method.

- II. For the three months ended June 30, 2013 (April 1, 2013 to June 30, 2013)
- 1. Information on Sales and Income (Loss) by Reportable Segment

(Million yen)

	Reportable segments						Quarterly
	Precision Equipment	Transport Equipment	Aircraft and Hydraulic Equipment	Industrial Equipment	Total	Adjustments (Note 1)	consolidated income statement amounts (Note 2)
Net sales							
Sales to external customers	9,667	10,840	12,331	10,947	43,786	_	43,786
Inter-segment sales or transfer	6	35	234	17	293	[293]	_
Total	9,673	10,875	12,565	10,964	44,080	[293]	43,786
Segment income	1,222	666	956	296	3,141	_	3,141

Notes: 1 Adjustments relating to the inter-segment sales or transfer amounted to negative ¥293 million in the elimination of inter-segment transactions.

- 2. Information concerning Impairment Loss from Fixed Assets, Goodwill and Other Items by Reportable Segment Not applicable.
- Matters related to changes in reportable segments Not applicable.

² Segment income is adjusted, with operating income stated in the quarterly consolidated income statement.

4. Other information

(1) Output and Order Backlog by Business Segment

1) Output

Reportable Segments	First three-month perio FY 201 (April 1, 2012 to Ju	2	First three-month period of consolidated FY 2013 (April 1, 2013 to June 30, 2013)		
	Amount (million yen)	% to total	Amount (million yen)	% to total	
Precision Equipment	10,537	22.2	9,657	21.2	
Transport Equipment	12,346	26.0	11,228	24.7	
Aircraft and Hydraulic Equipment	13,429	28.3	13,323	29.2	
Industrial Equipment	11,172	23.5	11,364	24.9	
Total	47,486	100.0	45,574	100.0	

Note 1. Amounts shown above are stated based on selling price and do not include consumption or other taxes.

2) Order Backlog

Reportable Segments	First three-month perior FY 201 (April 1, 2012 to Ju	2	First three-month period of consolidated FY 2013 (April 1, 2013 to June 30, 2013)	
	Amount (million yen)	% to total	Amount (million yen)	% to total
Precision Equipment	12,522	17.0	10,337	13.0
Transport Equipment	17,731 24.0		18,791	23.6
Aircraft and Hydraulic Equipment	27,620	37.4	30,335	38.1
Industrial Equipment	16,002	21.7	20,143	25.3
Total	73,875	100.0	79,607	100.0

Note 1. Amounts shown above are stated based on selling price and do not include consumption or other taxes.