

IR Team, Corporate Communication Dept.

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Financial Data for Reference

February 7, 2020

The company announces sales breakdown for FY2019 result and FY2020 forecast for your reference. Details are follows.

Reference data for consolidated FY2019 result and FY2020 forecast

Segment Main business Full-year result Precision Reduction Gears Hydraulic Equipment Others 0.1 Subtotal 107.2 Railroad vehicle 30.3
Components Solutions Components Solutions Components Solutions Frecision Reduction F4.9 Fallow F
Components Solutions Hydraulic Equipment Others Subtotal Railroad vehicle 54.9 54.9 54.9 52.2 52
Components Solutions Hydraulic Equipment Others Subtotal Railroad vehicle Gears 107.2
Solutions Equipment 52.2 Equipment 0.1 Subtotal 107.2 Railroad vehicle 30.3
Solutions Equipment 32.2 Others 0.1 Subtotal 107.2 Railroad vehicle 30.3
Subtotal 107.2 Railroad vehicle 30.3
Railroad vehicle
30.3
30.3
equipment
Aircraft equipment 22.8
Commercial vehicle
Transport equipment 14.2
Marine vessel
equipment 10.8
Others 5.9
Subtotal 84.0
Accessibility Automatic doors 80.0
Solutions Subtotal 80.0
Packaging 16.1
machinery
Others 2.6
Subtotal 18.7
Total 289.8

FY2020		
Six months forecast	Full-year	
	forecast	
29.9	62.5	
27.5	53.5	
0	0	
57.4	116.0	
	0.1.0	
15.2	31.2	
10.9	23.4	
7.0	14.1	
	14.1	
5.9	12.2	
	12.2	
4.5	9.4	
43.5	90.3	
37.3	75.7	
37.3	75.7	
7.9	17.5	
1.9	3.5	
9.8	210	
148.0	303.0	

- *1. Sales counted as external sales base
- *2. The numbers above are referential. It may change after auditing
- *3. Numerical figures presented herein are rounded up to the nearest whole unit for monetary value