

FY2016/12 Q1 Results Briefing



April 28, 2016

Nablesco Corporation





The forecast data presented herein reflects assumed results based on conditions that are subject to change.

Nabtesco Corporation does not make representations as to, or warrant, in whole or in part, the attainment or realization of any of the forecasted results presented in this document.

Change of the Closing Date and result for FY2016/12 Q1

Q1

FY2015/12('TANSHIN'*basis)

	CY2015					
	Jan.	Feb.	Mar.	April	May	June
Nabtesco and domestic subsidiaries					Q1	
Overseas subsidiaries	Q1				Q2	

FY2016/12

CY2016					
Jan.	Feb.	Mar.			
	Q1				
Q1					

*TANSHIN: Summary of Financial Statements in Japanese

Full-year

FY2015/12 ('TANSHIN' basis)						CY2	015					
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Nabtesco and domestic subsidiaries					Q1			Q2			Q3	
Overseas subsidiaries	Q1		Q2		Q3		Q4					

FY2016/12		CY2016										
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Nabtesco and domestic subsidiaries		Q1			Q2			Q3			Q4	
Overseas subsidiaries		Q1			Q2			Q3			Q4	

Consolidated Results for the FY2016/12 Q1

(JPY million)	2015/12 Q1 result Nabtesco and domestic subsidiaries (3M) Overseas subsidiaries (6M)	2016/12 Q1 result(A)
Sales	70,629	56,764
Operating profit	5,311	5,634
(O.P. Margin)	7.5%	9.9%
Non-operating profit and loss	333	49
Ordinary profit	5,644	5,683
Extraordinary profit and loss	992	-2
Profit before taxes	6,637	5,680
Net profit	3,503	3,309
Net profit per share (Yen)	27.82	26.79

2016/12 Full-year Plan(B)	Progress (A/B)
250,000	22.7%
25,500	22.1%
10.2%	-
-	-
27,000	21.0%
-	-
-	-
18,900	17.5%
-	-

The Company had changes the closing date from March 31 to December 31. Accordingly, the consolidated FY2015/12 was a transitional period, the year-on-year results will not be indicated.

Notes

FOREX rate 2015/12 Q1(result): US\$1=\text{\text{\text{\text{\text{\text{Q1}}}}} 120.48 RMB1=\text{\tinte\text{\tinte\text{\ti}\text{\text{\text{\text{\text{\text{\text{\text{

FOREX sensitivity in O.P. (This represents the effect to operating profit if the exchange rate fluctuates by one yen)

 $2015/12 \; Q1(result) \; : (US\$) \; JPY \; 23 \; million, (RMB) \; JPY \; -22 \; million, (EUR) \; minimal, (CHF) \; minimal \; ($

2016/12 Q1(result): (US\$) JPY 4 million, (RMB) JPY -3 million, (EUR) minimal, (CHF) minimal

Consolidated Results for the FY2016/12 Q1 by Business Segment

(JPY million)

Segment	Term	FY2015/12 Q1 result Nabtesco and domestic subsidiaries (3M) Overseas subsidiaries (6M)	FY2016/12 Q1 result (A)
	Sales	16,865	12,729
Precision	OP (OPM)	2,516 (14.9%)	1,752 (13.8%)
	Sales	16,444	14,991
Transport	OP (OPM)	2,681 (16.3%)	2,870 (19.1%)
A : (1 0	Sales	16,212	11,453
Aircraft & Hydraulic	OP (OPM)	-658 (-4.1%)	-362 (-3.2%)
	Sales	21,106	17,589
Industrial	OP (OPM)	770 (3.7%)	1,373 (7.8%)

2016/12 Full- year Plan(B)	Progress (A/B)
61,000	20.9%
8,800 (14.4%)	19.9%
65,500	22.9%
11,200 (17.1%)	25.6%
47,400	24.2%
(0.0%)	-
76,100	23.1%
5,500 (7.2%)	25.0%

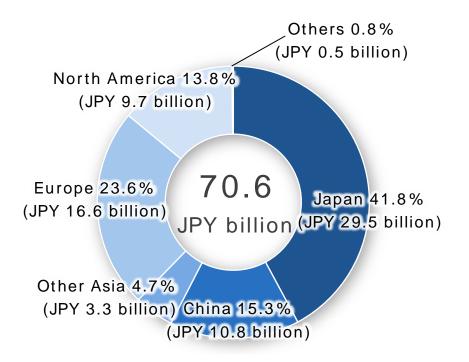
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Balance Sheet Summary

(JPY million)	2015/12 (as of December 31, 2015)	2016/12 Q1 (as of March 31, 2016)	Variation
Assets	233,381	234,875	1,494
(Cash and time deposits)	35,068	37,279	2,211
(Accounts receivable)	59,750	58,880	-870
(Inventory)	28,421	29,301	880
(Tangible fixed assets)	55,916	56,078	162
Liabilities	84,456	88,550	4,094
(Interest-bearing debt)	15,333	14,303	-1,029
Net assets	148,924	146,324	-2,600
(Stock acquisition right)	379	323	-55
(Minority interests)	6,476	6,476	0
Equity capital	142,068	139,523	-2,544
*Equity ratio:	60.9%	59.4%	-1.5pt

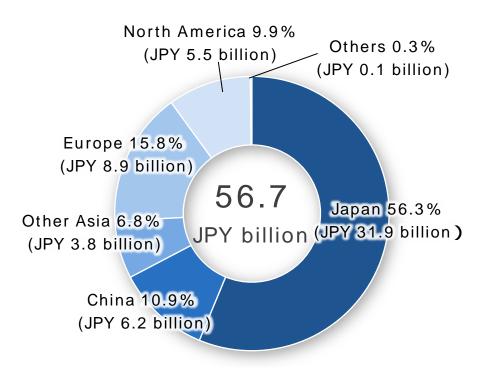
Sales by Geographic Segment

2015/12 Q1Result*



Overseas Sales	JPY 41.0 billion
Ratio	58.2%

2016/12 Q1 Result



Overseas Sa	les JPY 24.8 billion
Ratio	43.7%

^{*}With respect to the Q1 of the consolidated FY2015/12, the consolidated result covers a three-month period (April 1, 2015 to June 30, 2015) for Nabtesco and domestic subsidiaries, and a six-month period (January 1, 2015 to June 30, 2015) for overseas subsidiaries.

CAPEX, R&D and Depreciation

(JPY million)	2015/12 Q1 result Nabtesco and domestic subsidiaries (3M) Overseas subsidiaries (6M)	2016/12 Q1 result
CAPEX	2,692	3,179
R&D	2,113	1,799
Depreciation	2,418	1,699

2015/12 Full-year result	2016/12 Full-year Plan	
8,982	20,000	
5,800	8,200	
6,363	8,600	

Appendix



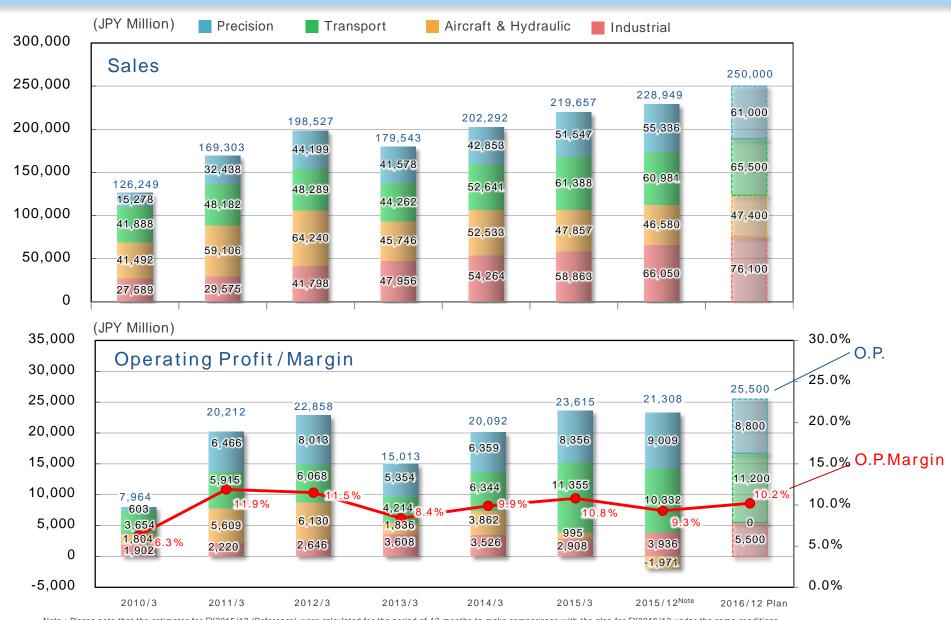
Progress of the Mid-term Management Plan

(JPY billion)	2015/12 Result (Reference ^{Note})	2016/12 Plan	2017/3 Final Year of the Current Mid-term Plan (As of May 2014)
Sales	228.9	250.0	280.0±5%
Operaing Profit	21.3	25.5	34.0
O.P. Margin	9.3%	10.2%	12.0%
Net Profit*	14.7	18.9	24.0
EPS	118.87 JPY	153.04 JPY	190 JPY
ROA	6.2%	7.6%	7.5%
ROE	10.1%	12.5%	15.0%
Dividend	44 JPY	50 JPY(Plan)	-
Payout Ratio	-	32.7%(Plan)	30% or higher

^{*}Net profit = Net income attributable to parent company shareholders

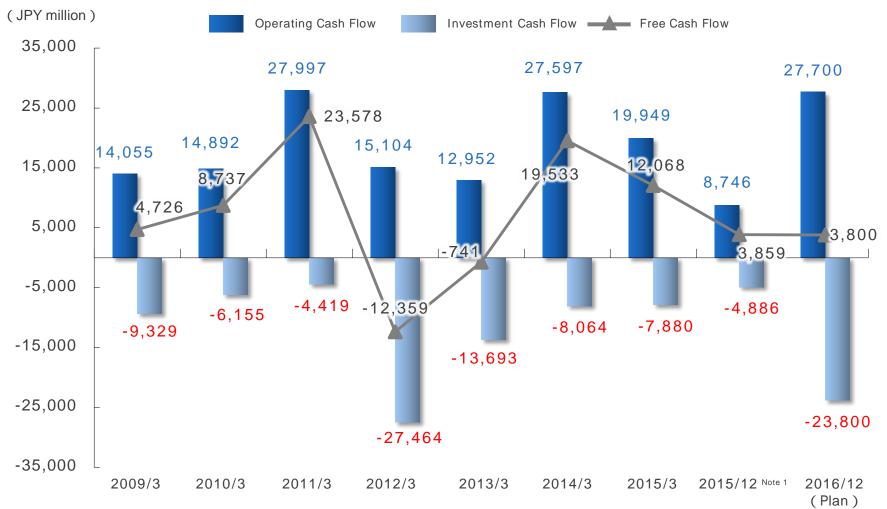
Note: Please note that the estimates for FY2015/12 (Reference) were calculated for the period of 12 months to make comparisons with the plan for FY2016/12 under the same conditions.

Result and Forecast for Sales and Operating Profit by Business Segment



Consolidated Cash Flow

FCF will remain positive due to continuous generation of operating cash flow although large-scale capex projects are planned to be implemented.



Nabtesco

moving it. stopping it.

