### <Reference>

# **Production, Orders and Sales**

## 1. Production

(Million yen: amounts less than one million yen are omitted)

(minion your amount of the minion your are of minor)					
	Term ended I	Term ended Mar. 31, 2007		Term ended Mar. 31, 2008	
	Amount	Percentage	Amount	Percentage	
Precision Equipment	29,369	18.1	33,108	18.9	
Transport Equipment	45,568	28.0	48,803	27.8	
Aircraft and Hydraulic Equipment	48,401	29.7	57,423	32.7	
Industrial Equipment	39,415	24.2	36,207	20.6	
Total	162,782	100.0	175,542	100.0	

Notes: Amounts above are based on sales prices and do not include consumption tax.

### 2. Orders

(Million yen: amounts less than one million yen are omitted)

	Term ended Mar. 31, 2007		Term ended Mar. 31, 2008	
	Amount	Percentage	Amount	Percentage
Precision Equipment	28,790	16.9	34,011	19.3
Transport Equipment	48,082	28.3	49,439	28.1
Aircraft and Hydraulic Equipment	55,047	32.3	57,567	32.8
Industrial Equipment	38,263	22.5	34,730	19.8
Total	170,184	100.0	175,748	100.0

Notes: Amounts above are based on sales prices and do not include consumption tax.

## 3. Backlog or orders

(Million yen: amounts less than one million yen are omitted)

(minor yen amount less than one minor yen are emitted)				
	Term ended Mar. 31, 2007		Term ended Mar. 31, 2008	
	Amount	Percentage	Amount	Percentage
Precision Equipment	5,167	8.9	6,266	10.5
Transport Equipment	18,469	31.8	18,927	31.7
Aircraft and Hydraulic Equipment	24,143	41.5	25,076	42.1
Industrial Equipment	10,377	17.8	9,381	15.7
Total	58,157	100.0	9,381	100.0

Notes: Amounts above are based on sales prices and do not include consumption tax.

## 4.Sales

nts less than one million yen are omitted

	Term ended Mar. 31, 2007		Term ended Mar. 31, 2008	
	Amount	Percentage	Amount	Percentage
Precision Equipment	29,532	18.3	32,912	18.9
Transport Equipment	45,725	28.3	48,981	28.1
Aircraft and Hydraulic Equipment	50,003	31.0	56,634	32.5
Industrial Equipment	36,183	22.4	35,725	20.5
Total	161,444	100.0	174,254	100.0
(Overseas sales)	(37,697)	(23.3)	(47,132)	(27.0)

Notes: Amounts above are based on sales prices and do not include consumption tax.

### <Reference>

# **Explanatory Information for the Fiscal 2007 ending March 31, 2008**

# 1. Operating Results

(Million yen: amounts less than one million yen are omitted)

	Term ended Mar. 31, 2007		Term ended Mar. 31, 2008	
	Consolidated	Non-consolidated	Consolidated	Non-consolidated
Net sales	161,444	121,607	174,254	132,796
Operating income	16,427	11,532	19,429	13,235
Ordinary income	16,869	12,215	20,061	13,628
Net income	9,783	7,078	11,025	8,768

(Million yen)

	Six-month ended Sept. 30, 2008, forecasted		Fiscal 2008, forecasted	
	Consolidated	Non-consolidated	Consolidated	Non-consolidated
Net sales	87,400	64,700	178,000	133,200
Operating income	8,100	5,300	18,400	12,600
Ordinary income	8,100	5,300	18,400	12,600
Net income	4,800	3,500	11,300	8,300

# 2. Investment, Finance and Number of Employees

(Million yen: amounts less than one million yen are omitted)

	Term ended Mar. 31, 2007		Term ended Mar. 31, 2008	
	Consolidated	Non-consolidated	Consolidated	Non-consolidated
Capital expenditure	7,037	6,040	5,601	4,256
(those for fixed assets, included)	(6,787)	(5,825)	(4,933)	(3,645)
2. Depreciation and amortization	4,896	4,144	5,215	4,494
(those for fixed assets, included)	(4,549)	(3,823)	(4,844)	(4,152)
3. Research and development	4,023	3,552	4,080	3,686
4. Bonds and interest-bearing debt	26,926	26,030	23,114	22,300
5. Net interest income (expense)	23	615	129	786
(those for dividends received, included)	(196)	(772)	(226)	(961)
6. Number of employees at end of term (Persons)	3,762	2,091	3,884	2,176

### <Reference>

# Consolidated Segment Information (Fiscal Year ended March 31, 2008)

## **Net sales**

(Million yen: amounts less than one million yen are omitted)

	Term ended I	Term ended Mar. 31, 2007		Term ended Mar. 31, 2008	
	Amount	Percentage	Amount	Percentage	
Precision Equipment	29,532	18.3	32,912	18.9	
Transport Equipment	45,725	28.3	48,981	28.1	
Aircraft and Hydraulic Equipment	50,003	31.0	56,634	32.5	
Industrial Equipment	36,183	22.4	35,725	20.5	
Total	161,444	100.0	174,254	100.0	

## **Operating income**

(Million yen: amounts less than one million yen are omitted)

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	Term ended	Term ended Mar. 31, 2007		Mar. 31, 2008
	Amount	Operating income to net sales	Amount	Operating income to net sales
Precision Equipment	3,542	12.0	4,682	14.2
Transport Equipment	5,493	12.0	6,060	12.4
Aircraft and Hydraulic Equipment	3,454	6.9	4,554	8.0
Industrial Equipment	3,936	10.9	4,133	11.6
Total	16,427	10.2	19,429	11.2

# Consolidated Segment Information (Fiscal 2008, forecasted)

## **Net sales**

(Million yen: amounts less than one million yen are omitted)

(willion yen, amounts less than one million yen are offitted)				
	Six-month ended Sept. 30, 2008, forecasted		Fiscal 2008	, forecasted
	Amount	Percentage	Amount	Percentage
Precision Equipment	16,600	19.0	34,000	19.1
Transport Equipment	23,800	27.2	48,500	27.3
Aircraft and Hydraulic Equipment	29,300	33.5	59,000	33.1
Industrial Equipment	17,700	20.3	36,500	20.5
Total	87,400	100.0	178,000	100.0

# **Operating income**

(Million yen: amounts less than one million yen are omitted)

		Six-month ended Sept. 30, 2008, forecasted		, forecasted
	Amount	Operating income to net sales	Amount	Operating income to net sales
Precision Equipment	2,200	13.3	4,700	13.8
Transport Equipment	2,500	10.5	5,900	12.2
Aircraft and Hydraulic Equipment	2,000	6.8	4,100	6.9
Industrial Equipment	1,400	7.9	3,700	10.1
Total	8,100	9.3	18,400	10.3