## <Reference>

## Production, Orders and Sales

## 1. Production

(Million yen: amounts less than one million yen are omitted)

|  | Term ended Mar. 31, 2007 |  | Term ended Mar. 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percentage | Amount | Percentage |
| Precision Equipment | 29,369 | 18.1 | 33,108 | 18.9 |
| Transport Equipment | 45,568 | 28.0 | 48,803 | 27.8 |
| Aircraft and Hydraulic Equipment | 48,401 | 29.7 | 57,423 | 32.7 |
| Industrial Equipment | 39,415 | 24.2 | 36,207 | 20.6 |
| Total | 162,782 | 100.0 | 175,542 | 100.0 |

Notes: Amounts above are based on sales prices and do not include consumption tax.

## 2. Orders

| (Million yen: amounts less than one million yen are omitted) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Term ended Mar. 31, 2007 |  | Term ended Mar. 31, 2008 |  |
|  | Amount | Percentage | Amount | Percentage |
| Precision Equipment | 28,790 | 16.9 | 34,011 | 19.3 |
| Transport Equipment | 48,082 | 28.3 | 49,439 | 28.1 |
| Aircraft and Hydraulic Equipment | 55,047 | 32.3 | 57,567 | 32.8 |
| Industrial Equipment | 38,263 | 22.5 | 34,730 | 19.8 |
| Total | 170,184 | 100.0 | 175,748 | 100.0 |

Notes: Amounts above are based on sales prices and do not include consumption tax.

## 3. Backlog or orders

(Million yen: amounts less than one million yen are omitted)

| (Million yen: amounts less than one million yen are omitted) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Term ended Mar. 31, 2007 |  | Term ended Mar. 31, 2008 |  |
|  | Amount | Percentage | Amount | Percentage |
|  | 5,167 | 8.9 | 6,266 | 10.5 |
|  | 18,469 | 31.8 | 18,927 | 31.7 |
|  | 24,143 | 41.5 | 25,076 | 42.1 |
|  | 10,377 | 17.8 | 9,381 | 15.7 |
|  | 58,157 | 100.0 | 9,381 | 100.0 |

Notes: Amounts above are based on sales prices and do not include consumption tax.

## 4.Sales

|  | Term ended Mar. 31, 2007 |  | Term ended Mar. 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percentage | Amount | Percentage |
| Precision Equipment | 29,532 | 18.3 | 32,912 | 18.9 |
| Transport Equipment | 45,725 | 28.3 | 48,981 | 28.1 |
| Aircraft and Hydraulic Equipment | 50,003 | 31.0 | 56,634 | 32.5 |
| Industrial Equipment | 36,183 | 22.4 | 35,725 | 20.5 |
| Total | 161,444 | 100.0 | 174,254 | 100.0 |
| (Overseas sales) | $(37,697)$ | (23.3) | $(47,132)$ | (27.0) |

[^0]
## Nabtesco Corporation

## <Reference>

## Explanatory Information for the Fiscal 2007 ending March 31, 2008

## 1. Operating Results

(Million yen: amounts less than one million yen are omitted)

|  | Term ended Mar. 31, 2007 |  | Term ended Mar. 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Consolidated | Non-consolidated | Consolidated | Non-consolidated |
| Net sales | 161,444 | 121,607 | 174,254 | 132,796 |
| Operating income | 16,427 | 11,532 | 19,429 | 13,235 |
| Ordinary income | 16,869 | 12,215 | 20,061 | 13,628 |
| Net income | 9,783 | 7,078 | 11,025 | 8,768 |


|  |  |  |  | (Million yen) |
| :---: | :---: | :---: | :---: | :---: |
|  | Six-month ended Sept. 30,2008, forecasted |  | Fiscal 2008, forecasted |  |
|  | Consolidated | Non-consolidated | Consolidated | Non-consolidated |
| Net sales | 87,400 | 64,700 | 178,000 | 133,200 |
| Operating income | 8,100 | 5,300 | 18,400 | 12,600 |
| Ordinary income | 8,100 | 5,300 | 18,400 | 12,600 |
| Net income | 4,800 | 3,500 | 11,300 | 8,300 |

## 2. Investment, Finance and Number of Employees

| (Million yen: amounts less than one million yen are omitted) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Term ended Mar. 31, 2007 |  | Term ended Mar. 31, 2008 |  |
|  | Consolidated | Non-consolidated | Consolidated | Non-consolidated |
| 1. Capital expenditure | 7,037 | 6,040 | 5,601 | 4,256 |
| (those for fixed assets, included) | $(6,787)$ | $(5,825)$ | $(4,933)$ | $(3,645)$ |
| 2. Depreciation and amortization | 4,896 | 4,144 | 5,215 | 4,494 |
| (those for fixed assets, included) | $(4,549)$ | $(3,823)$ | $(4,844)$ | $(4,152)$ |
| 3. Research and development | 4,023 | 3,552 | 4,080 | 3,686 |
| 4. Bonds and interest-bearing debt | 26,926 | 26,030 | 23,114 | 22,300 |
| 5. Net interest income (expense) | 23 | 615 | 129 | 786 |
| (those for dividends received, included) | $(196)$ | $(772)$ | $(226)$ | $(961)$ |
| 6. Number of employees at end of term (Persons) | 3,762 | 2,091 | 3,884 | 2,176 |

## <Reference>

## Consolidated Segment Information (Fiscal Year ended March 31, 2008)

## Net sales

(Million yen: amounts less than one million yen are omitted)

|  | Term ended Mar. 31, 2007 |  | Term ended Mar. 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percentage | Amount | Percentage |
| Precision Equipment | 29,532 | 18.3 | 32,912 | 18.9 |
| Transport Equipment | 45,725 | 28.3 | 48,981 | 28.1 |
| Aircraft and Hydraulic Equipment | 50,003 | 31.0 | 56,634 | 32.5 |
| Industrial Equipment | 36,183 | 22.4 | 35,725 | 20.5 |
| Total | 161,444 | 100.0 | 174,254 | 100.0 |

## Operating income

(Million yen: amounts less than one million yen are omitted)

|  | Term ended Mar. 31, 2007 |  | Term ended Mar. 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Operating income to net sales | Amount | Operating income to net sales |
| Precision Equipment | 3,542 | 12.0 | 4,682 | 14.2 |
| Transport Equipment | 5,493 | 12.0 | 6,060 | 12.4 |
| Aircraft and Hydraulic Equipment | 3,454 | 6.9 | 4,554 | 8.0 |
| Industrial Equipment | 3,936 | 10.9 | 4,133 | 11.6 |
| Total | 16,427 | 10.2 | 19,429 | 11.2 |

## Consolidated Segment Information (Fiscal 2008, forecasted)

Net sales
(Million yen: amounts less than one million yen are omitted)

|  | Six-month ended Sept. 30,2008, forecasted |  | Fiscal 2008, forecasted |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percentage | Amount | Percentage |
| Precision Equipment | 16,600 | 19.0 | 34,000 | 19.1 |
| Transport Equipment | 23,800 | 27.2 | 48,500 | 27.3 |
| Aircraft and Hydraulic Equipment | 29,300 | 33.5 | 59,000 | 33.1 |
| Industrial Equipment | 17,700 | 20.3 | 36,500 | 20.5 |
| Total | 87,400 | 100.0 | 178,000 | 100.0 |

## Operating income

(Million yen: amounts less than one million yen are omitted)

|  | Six-month ended Sept. 30, 2008, forecasted |  | Fiscal 2008, forecasted |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Operating income to net sales | Amount | Operating income to net sales |
| Precision Equipment | 2,200 | 13.3 | 4,700 | 13.8 |
| Transport Equipment | 2,500 | 10.5 | 5,900 | 12.2 |
| Aircraft and Hydraulic Equipment | 2,000 | 6.8 | 4,100 | 6.9 |
| Industrial Equipment | 1,400 | 7.9 | 3,700 | 10.1 |
| Total | 8,100 | 9.3 | 18,400 | 10.3 |


[^0]:    Notes: Amounts above are based on sales prices and do not include consumption tax.

