This document is a translation of the Japanese financial statements and is not in conformity with accounting principles of the United States.

# Summary of Consolidated Financial Statements for the FY ended March 31, 2003 (full year)

April 28, 2003

Name of Listed Company: Teijin Seiki Co., Ltd. Stock listed on: the First Section of the Tokyo, Osaka

Code Number: 6212 and Nagoya Stock Exchange

(URL http://www.teijinseiki.co.jp/)

Location (prefecture) of Head Office: Tokyo, Japan

Representative Name: Makoto Okitsu

Title: Representative Director and President

Inquiries: Name: Yasushi Matsuda Tel. (03) 3578-7452

Title: General Manager, Accounting Dept.

Date of Board of Directors Meeting for Account Settlement: April 28, 2003

Parent Company: TEIJIN LIMITED (Code number: 3401)

Percentage owned by parent company: 50.3%

Has the Company adopted U.S. Accounting Standards: No

#### 1. Consolidated Operating Results for the Fiscal Year ended March 31, 2003 (From April 1, 2002 to March 31, 2003)

#### (1) Consolidated Operating Results

Note: Amounts less than one million yen have been rounded down.

|                                  | Net sales   |       | Operating income |        | Ordinary income |        |
|----------------------------------|-------------|-------|------------------|--------|-----------------|--------|
|                                  | Million yen | %     | Million yen      | %      | Million yen     | %      |
| Fiscal year ended March 31, 2003 | 66,221      | 6.5   | 3,842            | 125.3  | 3,502           | 250.1  |
| Fiscal year ended March 31, 2002 | 62,168      | (8.4) | 1,705            | (32.0) | 1,000           | (45.3) |

|                                  | Net income  |     | Net income per share | Diluted net income per share | Return on shareholders' equity | Ratio of ordinary income to total assets | Ratio of ordinary income to net sales |
|----------------------------------|-------------|-----|----------------------|------------------------------|--------------------------------|--|---------------------------------------|
|                                  | Million yen | %   | Yen                  | Yen                          | %                              | %  | %                                     |
| Fiscal year ended March 31, 2003 | 1,569       | (-) | 19.56                | -                            | 8.7                            | 6.0                                      | 5.3                                   |
| Fiscal year ended March 31, 2002 | (306)       | (-) | (3.90)               | -                            | (1.7)                          | 1.6                                      | 1.6                                   |

(Notes) a) Investment profit/loss on equity method:

Fiscal year ended March 31, 2003 102 million yen Fiscal year ended March 31, 2002 48 million yen

b) Average number of outstanding shares during the fiscal year (consolidated)

Fiscal year ended March 31, 2003 78,574,804 shares Fiscal year ended March 31, 2002 78,588,090 shares

c) Change in accounting methods: None

d) Percentages shown for net sales, operating income, ordinary income and net income represent the increase or decrease compared with the previous fiscal year.

## (2) Consolidated Financial Position

|                                  | Total assets | Shareholders' equity | Shareholders' equity ratio | Shareholders' equity per share |
|----------------------------------|--------------|----------------------|----------------------------|--------------------------------|
|                                  | Million yen  | Million yen          | %                          | Yen                            |
| Fiscal year ended March 31, 2003 | 60,433       | 18,345               | 30.4                       | 233.10                         |
| Fiscal year ended March 31, 2002 | 57,120       | 17,627               | 30.9                       | 224.31                         |

(Note) Shares outstanding at fiscal year-end (consolidated):

Fiscal year ended March 31, 2003 78,563,367 shares Fiscal year ended March 31, 2002 78,586,240 shares

### (3) Consolidated Cash Flows

|                                  | Cash flow from operating activities | Cash flow from investing activities | Cash flow from financing activities | Cash and cash equivalents at fiscal year-end |
|----------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|--|
|                                  | Million yen                         | Million yen                         | Million yen                         | Million yen                                  |
| Fiscal year ended March 31, 2003 | 5,637                               | (772)                               | (2,717)                             | 3,510  |
| Fiscal year ended March 31, 2002 | 7,273                               | (2,618)                             | (5,205)                             | 1,370  |

### (4) Scope of consolidation and application of equity method

Consolidated subsidiaries: 20 companies

Non-consolidated subsidiaries accounted for by the equity method: None

Affiliates accounted for by the equity method: 2 companies

# (5) Change in scope of consolidation and application of equity method

Newly consolidated companies: None (excluded): None

Equity method (new): 1 (excluded): None

#### 2. Forecast of consolidated operating results for the fiscal year ending March 31, 2004 (From April 1, 2003 to March 31, 2004)

|             | 3           | , | ,,          |
|-------------|-------------|---|-------------|
|             | Net sales   | Ordinary income                         | Net income  |
|             | Million yen | Million yen                             | Million yen |
| Interim     | 28,500      | 1,500                                   | 900         |
| Fiscal year | 59,000      | 3,300                                   | 1,750       |

Reference: Estimated consolidated net income per share for the fiscal year: 21.89 yen

Notice regarding the application of consolidated forecast:

The information stated above is based on various assumptions. This summary does not constitute an assurance or guarantee that the company will achieve its numerical targets or necessarily implement the strategies outlined.

# **Consolidated Financial Statements**

### (1) Consolidated Balance Sheets

|   | (Million                       | n yen: amounts less than or    | ne million yen are omitted) |
|---|--------------------------------|--------------------------------|-----------------------------|
|   | FY2002<br>(As of Mar.31, 2003) | FY2001<br>(As of Mar.31, 2002) | Increase<br>(Decrease)      |
| <assets></assets>                         |                                |                                |                             |
| Current assets                            |                                |                                |                             |
| Cash and time deposits                    | 2,754                          | 1,356                          | 1,397                       |
| Trade notes and accounts receivable       | 18,914                         | 14,577                         | 4,337                       |
| Inventories                               | 8,579                          | 10,157                         | (1,578)                     |
| Deferred income taxes                     | 1,284                          | 1,400                          | (115)                       |
| Deposits from subsidiaries and affiliates | 756                            | 13                             | 742                         |
| Other current assets                      | 1,012                          | 651                            | 361                         |
| Allowance for doubtful receivables        | (147)                          | (161)                          | 14                          |
| Total                                     | 33,154                         | 27,995                         | 5,159                       |
| Fixed assets                              | 27,279                         | 29,056                         | (1,777)                     |
| (1) Property, plant and equipment         |                                |                                |                             |
| Buildings and structures                  | 8,053                          | 8,439                          | (386)                       |
| Machinery and equipment                   | 6,986                          | 7,370                          | (384)                       |
| Land                                      | 6,525                          | 6,866                          | (340)                       |
| Construction in progress                  | 159                            | 90                             | 68                          |
| Other property, plant and equipment       | 1,169                          | 1,311                          | (142)                       |
| Total                                     | 22,893                         | 24,078                         | (1,184)                     |
| (2) Intangible assets                     |                                |                                |                             |
| Total                                     | 1,007                          | 1,055                          | (48)                        |
| (3) Investments and other assets          |                                |                                |                             |
| Investments in securities                 | 1,235                          | 1,611                          | (375)                       |
| Deferred income taxes                     | 583                            | 725                            | (142)                       |
| Other investments and other assets        | 1,634                          | 1,673                          | (38)                        |
| Allowance for doubtful receivables        | (75)                           | (87)                           | 12                          |
| Total                                     | 3,377                          | 3,922                          | (544)                       |
| Deferred charge                           | -                              | 68                             | (68)                        |
| Total assets                              | 60,433                         | 57,120                         | 3,313                       |

|  | (Million                       | n yen: amounts less than or    | ne million yen are omitted) |
|--|--------------------------------|--------------------------------|-----------------------------|
|  | FY2002<br>(As of Mar.31, 2003) | FY2001<br>(As of Mar.31, 2002) | Increase<br>(Decrease)      |
| <liabilities></liabilities>                                    |                                |                                |                             |
| Current liabilities  |                                |                                |                             |
| Trade notes and accounts payable                               | 14,381                         | 11,208                         | 3,172                       |
| Short-term bank loans  | 9,165                          | 11,147                         | (1,982)                     |
| Current potion of long-term loans                              | 260                            | 368                            | (107)                       |
| Accounts payable-other   | 2,656                          | 1,964                          | 691                         |
| Income taxes payable   | 387                            | 393                            | (5)                         |
| Reserve for loss of guarantee debts                            | 38                             | 26                             | 12                          |
| Other current liabilities                                      | 2,581                          | 2,532                          | 48                          |
| Total  | 29,472                         | 27,642                         | 1,829                       |
| Long-term liabilities  |                                |                                |                             |
| Bonds  | 5,000                          | 5,000                          | -                           |
| Long-term loans  | 377                            | 630                            | (252)                       |
| Retirement allowance   | 5,172                          | 4,339                          | 833                         |
| Reserve for directors' retirement accounts                     | 416                            | 339                            | 76                          |
| Other long-term liabilities                                    | 580                            | 578                            | 1                           |
| Total  | 11,546                         | 10,888                         | 658                         |
| Total liabilities  | 41,019                         | 38,530                         | 2,488                       |
| <minority interests=""></minority>                             |                                |                                |                             |
| Minority interests   | 1,068                          | 962                            | 106                         |
| <shareholders' equity=""></shareholders'>                      |                                |                                |                             |
| Capital stock  | 6,623                          | 6,623                          | -                           |
| Capital surplus  | 6,287                          | 6,287                          | -                           |
| Earned surplus   | 6,047                          | 5,055                          | 992                         |
| Net unrealized gains on securities                             | 65                             | 126                            | (61)                        |
| Translation adjustments  | (671)                          | (463)                          | (207)                       |
| Treasury stock, at cost  | (6)                            | (1)                            | (5)                         |
| Total shareholders' equity                                     | 18,345                         | 17,627                         | 718                         |
| Total liabilities, minority interests and shareholders' equity | 60,433                         | 57,120                         | 3,313                       |

### (2) Consolidated Statements of Income

|  | (Million                      | n yen: amounts less than o    | ne million yen are omitted; |
|--|-------------------------------|-------------------------------|-----------------------------|
|  | FY2002<br>(Apr.2002-Mar.2003) | FY2001<br>(Apr.2001-Mar.2002) | Increase<br>(Decrease)      |
| Net sales                                    | 66,221                        | 62,168                        | 4,053                       |
| Cost of sales                                | 52,255                        | 50,230                        | 2,025                       |
| Gross profit                                 | 13,966                        | 11,937                        | 2,028                       |
| Selling, general and administrative expenses | 10,123                        | 10,232                        | (108)                       |
| Operating income                             | 3,842                         | 1,705                         | 2,136                       |
| Non-operating income                         |                               |                               |                             |
| Interest income                              | 9                             | 12                            | (3)                         |
| Dividend income                              | 4                             | 24                            | (19)                        |
| Equity in earnings of an affiliate           | 102                           | 48                            | 54                          |
| Rents income                                 | 52                            | 52                            | 0                           |
| Other non-operating income                   | 117                           | 97                            | 19                          |
| Total  | 286                           | 236                           | 50                          |
|  |                               |                               |                             |
| Non-operating expenses                       |                               |                               |                             |
| Interest expenses                            | 191                           | 294                           | (102)                       |
| Loss on disposal of inventories              | 43                            | 360                           | (317)                       |
| Foreign exchange loss                        | 86                            | 44                            | 42                          |
| Other non-operating expenses                 | 304                           | 241                           | 62                          |
| Total  | 626                           | 941                           | (314)                       |
| Ordinary income                              | 3,502                         | 1,000                         | 2,502                       |
| Extraordinary gains                          |                               |                               |                             |
| Gain on sales of fixed assets                | 691                           | 47                            | 643                         |
| Gain on sale of investment securities        | 68                            | 31                            | 37                          |
| Reversal of allowance for doubtful accounts  | 53                            | 101                           | (48)                        |
| Other extraordinary income                   | -                             | 9                             | (9)                         |
| Total  | 813                           | 190                           | 622                         |
| Extraordinary losses                         |                               |                               |                             |
| Loss on disposal of fixed assets             | 82                            | 103                           | (21)                        |
| Write-down of investment securities          | 143                           | 1,565                         | (1,422)                     |
| Write-down of golf membership rights         | 4                             | 102                           | (97)                        |
| Special contribution to a pension fund       | 494                           | 494                           | -                           |
| Restructuring cost                           | 952                           | -                             | 952                         |
| Other extraordinary losses                   | 162                           | 64                            | 98                          |
| Total  | 1,840                         | 2,330                         | (490)                       |
| Net income before income taxes               | 2,475                         | (1,139)                       | 3,614                       |
| Corporate, resident and business taxes       | 411                           | 527                           | (115)                       |
| Adjustment for corporate and other taxes     | 318                           | (1,445)                       | 1,763                       |
| Minority interest income                     | 176                           | 85                            | 91                          |
| Net income (loss)                            | 1,569                         | (306)                         | 1,876                       |

### (3) Consolidated Statements of Appropriations

|   | (Million yen: amounts less than | one million yen are omitted)  |
|---|---------------------------------|-------------------------------|
|   | FY2002<br>(Apr.2002-Mar.2003)   | FY2001<br>(Apr.2001-Mar.2002) |
| (Capital surplus)   |                                 |                               |
|   |                                 |                               |
| I Balance at beginning of period  |                                 |                               |
| Balance of capital reserve at beginning of period                                     | 6,287                           | -                             |
| Balance at end of period  | 6,287                           | •                             |
| (Earned surplus)  |                                 |                               |
| I Palance at beginning of paried  |                                 |                               |
| I Balance at beginning of period  Balance of retained earnings at beginning of period | 5,055                           | ;<br>;                        |
|   |                                 |                               |
| Increase in earned surplus  |                                 |                               |
| Net income  | 1,569                           | -                             |
| III Decrease in earned surplus  |                                 |                               |
| Cash dividend paid  | 432                             | -                             |
| Bonuses to directors  | 10                              | -                             |
| Transfer to projected benefit obligation at overseas subsidiary                       | 78                              |                               |
| Reversal of overseas subsidiary deferred assets                                       | 55                              |                               |
| Total   | 577                             | -                             |
| Ⅳ Balance at end of period  | 6,047                           | ,<br>                         |
| I Balance of retained earnings at beginning of period                                 |                                 | 5,694                         |
| II Decrease in retained earnings  |                                 |                               |
| Cash dividend paid  | -                               | 235                           |
| Bonuses to directors  |                                 | 31                            |
| Transfer to projected benefit obligation at overseas subsidiary                       |                                 | 65                            |
| Total   | •                               | . 332                         |
| III Net loss  |                                 | 306                           |
| IV Balance at end of period   |                                 | . 5,055                       |

#### (4) Consolidated Statements of Cash Flows

|  | (IVIIIIO)                     | i yen. amounts less than o    | ne million yen are omitted) |
|--|-------------------------------|-------------------------------|-----------------------------|
|  | FY2002<br>(Apr.2002-Mar.2003) | FY2001<br>(Apr.2001-Mar.2002) | Increase<br>(Decrease)      |
| I Cash follows from operating activities                                       |                               |                               |                             |
| Net income (loss) before income taxes and adjustments                          | 2,475                         | (1,139)                       | 3,614                       |
| Depreciation and amortization  | 3,199                         | 3,361                         | (162)                       |
| Amortization of cost in excess of net book values of consolidated subsidiaries | 57                            | 57                            | -                           |
| Decrease in allowance for doubtful receivables                                 | (8)                           | (121)                         | 113                         |
| Increase in retirement benefits of employees                                   | 708                           | 284                           | 424                         |
| Increase in directors' retirement allowance                                    | 76                            | 11                            | 65                          |
| Interest and dividend income   | (14)                          | (37)                          | 23                          |
| Interest expense   | 191                           | 294                           | (102)                       |
| Foreign exchange gain  | (10)                          | (50)                          | 39                          |
| Equity in earnings of an affiliate   | (102)                         | (48)                          | (54)                        |
| Gain on sales of fixed assets  | (691)                         | (47)                          | (643)                       |
| Loss on disposal of fixed assets   | 82                            | 103                           | (21)                        |
| Gain on sales of investment marketable securities                              | (68)                          | (31)                          | (37)                        |
| Losses from valuation of investment securities                                 | 143                           | 1,565                         | (1,422)                     |
| Write-down of golf membership rights   | 4                             | 64                            | (59)                        |
| Restructuring cost   | 952                           | -                             | 952                         |
| Other no-operating gains   | (31)                          | -                             | (31)                        |
| Increase (decrease) in notes and accounts receivable                           | (4,595)                       | 6,710                         | (11,305)                    |
| Decrease in inventories  | 682                           | 1,794                         | (1,112)                     |
| Increase (decrease) in other assets  | (382)                         | 44                            | (427)                       |
| Increase (decrease) in notes and accounts payable                              | 3,178                         | (4,654)                       | 7,832                       |
| Increase in consumption taxes payable  | 50                            | 27                            | 23                          |
| Increase (decrease) in other liabilities                                       | 323                           | (274)                         | 598                         |
| Bonuses to director  | (10)                          | (33)                          | 22                          |
| Subtotal   | 6,211                         | 7,880                         | (1,669)                     |
| Interest and dividend received   | 39                            | 47                            | (8)                         |
| Interest paid  | (195)                         | (318)                         | 122                         |
| Income taxes paid  | (418)                         | (336)                         | (81)                        |
| Net cash and cash equivalents provided by operating activities                 | 5,637                         | 7,273                         | (1,636)                     |
| Cash flows from investing activities   |                               |                               |                             |
| Purchases of property, plant and equipment                                     | (2,319)                       | (2,630)                       | 310                         |
| Proceeds from sale of property, plant and equipment                            | 1,417                         | 389                           | 1,028                       |
| Purchases of investments in securities   | (2)                           | (0)                           | (1)                         |
| Proceeds from sale of investments securities                                   | 545                           | 49                            | 495                         |
| Purchases of subsidiary and affiliate stocks                                   | (237)                         | (61)                          | (175)                       |
| Payment of short-term loans  | _                             | (6)                           | 6                           |
| Proceeds from repayment of short-term loans                                    | 16                            | 0                             | 15                          |
| Proceeds from other investing activities                                       | 165                           | 69                            | 95                          |
| Expenses from other investing activities                                       | (357)                         | (428)                         | 71                          |
| Net cash and cash equivalents used in investing activities                     | (772)                         | (2,618)                       | 1,846                       |
| Cash flows from financing activities   |                               |                               |                             |
| Decrease in short-term bank loans  | (1,910)                       | (1,918)                       | 8                           |
| Repayment of long-term loans   | (364)                         | (3,064)                       | 2,700                       |
| Proceeds from payment of minority  | -                             | 16                            | (16)                        |
| Payments for purchases of treasury stock                                       | (5)                           | (0)                           | (4)                         |
| Cash dividends paid  | (432)                         | (235)                         | (196)                       |
| Cash dividends paid of subsidiaries for minority                               | (5)                           | (2)                           | (2)                         |
| Net cash and cash equivalents provided by financing activities                 | (2,717)                       | (5,205)                       | 2,488                       |
| IV Effect of exchange rate changes on cash and cash equivalents                | (6)                           | 117                           | (124)                       |
| V Increase or decrease in cash and cash equivalents                            | 2,140                         | (433)                         | 2,573                       |
| VI Cash and cash equivalents at beginning of year                              | 1,370                         | 1,803                         | (433)                       |
| VII Cash and cash equivalents at end of year                                   | 3,510                         | 1,370                         | 2,140                       |

# **Non-consolidated Financial Statements**

### (1) Non-consolidated Balance Sheets

| Deferred income taxes Other investments and other assets Allowance for doubtful receivables  Total  Total assets | 693<br>(58)<br><b>6,440</b><br><b>45,132</b> | (77)<br>6,743        | 18<br>(302) |
|--|--|----------------------|-------------|
| Other investments and other assets Allowance for doubtful receivables  | (58)   | (77)                 | 18          |
| Other investments and other assets   | (58)   | (77)                 | 18          |
|  |  |                      | ()          |
| Deferred income taxes  | 1  | 726                  | (33)        |
|  | 583  | 709                  | (126)       |
| Insurance reserve  | 343  | 349                  | (6)         |
| Long-term prepaid expenses   | 247  | 160                  | 87          |
| Long-term loans receivable   | 0  | 1                    | (0)         |
| Capital contribution for affiliated companies  | 851  | 851                  | -<br>-      |
| Investments in stock of affiliated company   | 2,937  | 2,737                | 200         |
| Investments in securities  | 842  | 1,284                | (441)       |
| (3) Investments and other assets   |  | 4.00                 | ***         |
|  |  |                      |             |
| Total  | 250  | 193                  | 56          |
| Other intangible assets  | 20   | 22                   | (1)         |
| Software   | 224  | 164                  | 59          |
| Patents  | 5  | 6                    | (1)         |
| (2) Intangible assets  |  |                      |             |
|  |  |                      |             |
| Total  | 17,929                                       | 19,221               | (1,292)     |
| Construction in progress   | 78   | 20                   | 58          |
| Land   | 5,370  | 5,700                | (329)       |
| Tools, furniture and fixtures  | 850  | 984                  | (133)       |
| Vehicle and transportation equipment   | 7  | 8                    | (0)         |
| Machinery and equipment  | 5,127  | 5,729                | (602)       |
| Structures   | 294  | 311                  | (16)        |
| Buildings  | 6,200  | 6,467                | (267)       |
| (1) Property, plant and equipment  |  |                      |             |
| Fixed assets   | 24,620                                       | 26,159               | (1,539)     |
|  |  |                      |             |
| Total  | 20,511                                       | 19,388               | 1,123       |
| Allowance for doubtful receivables   | (2,718)                                      | (148)                | (2570)      |
| Other current assets   | 95   | 108                  | (13)        |
| Other receivables  | 352  | 33                   | 318         |
| Deposits paid  | 750  | 13                   | 736         |
| Short-term loans receivable  | 5,379  | 4,320                | 1,059       |
| Deferred income taxes  | 1,597  | 1,246                | 351         |
| Prepaid expenses   | 66   | 11                   | 55          |
| Advance payment  | 124  | 151                  | (27         |
| Supplies   | 101  | 95                   | (2.1.)      |
| Work in progress   | 2,200  | 2,412                | (211        |
| Raw materials  | 1,646  | 1,824                | (178        |
| Products   | 184  | 103                  | (1,000)     |
| Marketable securities  | 0,214  | 1,000                | (1,000      |
| Accounts receivable  | 8,214  | 6,906                | 1,307       |
| Trade notes receivable   | 1,432  | 878                  | 554         |
| Current assets  Cash and time deposits   | 1,084  | 431                  | 652         |
| <a href="#">Assets&gt;</a>   |  |                      |             |
| About to   |  |                      |             |
|  | (As of Mar.31, 2003)                         | (As of Mar.31, 2002) | (Decrease)  |
|  | FY2002                                       | FY2001               | Increase    |
|  |  |                      |             |

|  | (Million                       | yen: amounts less than or      | ie milion yen are omitteu) |
|--|--------------------------------|--------------------------------|----------------------------|
|  | FY2002<br>(As of Mar.31, 2003) | FY2001<br>(As of Mar.31, 2002) | Increase<br>(Decrease)     |
| <liabilities></liabilities>                |                                |                                |                            |
| Current liabilities                        |                                |                                |                            |
| Trade notes payable                        | 16                             | 23                             | (6)                        |
| Accounts payable                           | 6,774                          | 5,409                          | 1,365                      |
| Short-term bank loans                      | 7,050                          | 9,450                          | (2,400)                    |
| Current portion of long-term loans         | 81                             | 190                            | (109)                      |
| Accounts payable other                     | 2,060                          | 1,636                          | 423                        |
| Income taxes payable                       | 16                             | 15                             | 1                          |
| Accrued expenses                           | 1,110                          | 1,036                          | 74                         |
| Advance payment                            | 3                              | 7                              | (4)                        |
| Deposits paid                              | 398                            | 1,284                          | (886)                      |
| Equipment notes payable                    | -                              | 16                             | (16)                       |
| Reserve for loss of guarantee debts        | 38                             | 26                             | 12                         |
| Other current liabilities                  | 1                              | 1                              | 0                          |
| Total                                      | 17,552                         | 19,097                         | (1,544)                    |
|  |                                |                                |                            |
| Long-term liabilities                      |                                |                                |                            |
| Bonds                                      | 5,000                          | 5,000                          | -                          |
| Long-term loans                            | -                              | 81                             | (81)                       |
| Retirement allowance                       | 4,445                          | 3,854                          | 591                        |
| Reserve for directors' retirement accounts | 289                            | 236                            | 53                         |
| Long-term accounts payable-other           | 300                            | 315                            | (14)                       |
| Long-term deposits received                | 177                            | 177                            | -                          |
| Total                                      | 10,213                         | 9,664                          | 549                        |
| Total liabilities                          | 27,766                         | 28,761                         | (995)                      |
| <shareholders' equity=""></shareholders'>  |                                |                                |                            |
| Capital stock                              | 6,623                          | 6,623                          | -                          |
| Capital surplus                            | 6,231                          | 6,231                          | -                          |
| Capital reserve                            | 4,631                          | 6,231                          | (1,600)                    |
| Other capital surplus                      |                                |                                |                            |
| Gain on reduction of capital reserve       | 1,600                          | -                              | 1,600                      |
| Earned surplus                             | 4,452                          | 3,806                          | 646                        |
| Profit reserve                             | -                              | 1,090                          | (1,090)                    |
| Voluntary reserve                          | 2,175                          | 3,453                          | (1,277)                    |
| Unappropriated retained earnings           | 2,276                          | (737)                          | 3,014                      |
| Net income                                 | 1,078                          | (1,763)                        | 2,841                      |
| Net unrealized gains on securities         | 65                             | 126                            | (60)                       |
| Treasury stock, at cost                    | (6)                            | (1)                            | (5)                        |
| Total shareholders' equity                 | 17,366                         | 16,786                         | 579                        |
| Total liabilities and shareholders' equity | 45,132                         | 45,548                         | (416)                      |
| Total navinues and shareholders equity     | 40,132                         | 40,040                         | (410)                      |

### (2) Non-consolidated Statements of Income

|   | Ollillivi                     | yen: amounts less than of     | le million yen are omitted) |
|---|-------------------------------|-------------------------------|-----------------------------|
|   | FY2002<br>(Apr.2002-Mar.2003) | FY2001<br>(Apr.2001-Mar.2002) | Increase<br>(Decrease)      |
| Operating revenues  | 36,959                        | 34,629                        | 2,330                       |
| Net sales   | 36,959                        | 34,629                        | 2,330                       |
| Operating expenses  | 34,377                        | 32,457                        | 1,919                       |
| Cost of sales   | 29,690                        | 28,031                        | 1,659                       |
| Selling, general and administrative expenses  | 4,686                         | 4,426                         | 260                         |
| Operating income  | 2,582                         | 2,171                         | 410                         |
| Non-operating income  |                               | ·                             |                             |
| Interest and dividends income   | 167                           | 179                           | (11)                        |
| Fixed assets rental income  | 67                            | 42                            | 24                          |
| Other operating income  | 82                            | 67                            | 14                          |
| Total   | 317                           | 289                           | 27                          |
| Non-operating expenses  |                               |                               |                             |
| Interest expenses   | 121                           | 185                           | (63)                        |
| Foreign exchange loss   | 41                            | 58                            | (17)                        |
| Other non-operating expenses  | 285                           | 286                           | (0)                         |
| Total   | 449                           | 530                           | (81)                        |
| Ordinary income   | 2,450                         | 1,930                         | 519                         |
| Extraordinary gains   |                               |                               |                             |
| Gain on sales of investment securities  | 67                            | 31                            | 35                          |
| Gain on sales of fixed assets   | 681                           | 39                            | 641                         |
| Extraordinary divided from subsidiary companies   | 1,249                         | -                             | 1,249                       |
| Reversal of allowance for doubtful accounts   | 77                            | 161                           | (84)                        |
| Total   | 2,075                         | 232                           | 1,842                       |
| Extraordinary losses  |                               |                               |                             |
| Loss on disposal of fixed assets  | 157                           | 79                            | 77                          |
| Special contribution to a pension fund  | 453                           | 453                           | -                           |
| Write-down of subsidiary's stock  | 189                           | 2,999                         | (2,810)                     |
| Write-down of investment securities   | 142                           | 1,565                         | (1,423)                     |
| Write-down of golf membership rights  | 4                             | 70                            | (65)                        |
| Loss on non-performing loans to subsidiary companies  | 2,645                         | -                             | 2,645                       |
| Translation obligation at date of adoption of the accounting standards for retirement benefit | -                             | 22                            | (22)                        |
| Total   | 3,592                         | 5,191                         | (1,599)                     |
| Net income before income taxes  | 933                           | (3,028)                       | 3,961                       |
| Corporate, resident and business taxes  | 33                            | 25                            | 7                           |
| Adjustment for corporate and other taxes  | (178)                         | (1,290)                       | 1,111                       |
| Net income  | 1,078                         | (1,763)                       | 2,841                       |
| Retained earnings brought forward   | 303                           | 1,025                         | (721)                       |
| Withdrawal from profit reserve  | 1,090                         | -                             | 1,090                       |
| Interim dividend paid   | 196                           | -                             | 196                         |
| Unappropriated retained earnings  | 2,276                         | (737)                         | 3,014                       |

#### (3) Statements of Appropriation of Earnings

| (William)   | i yen. amounts less than of    | ne million yen are omitted)    |
|---|--------------------------------|--------------------------------|
|   | FY2002<br>(As of Mar.31, 2003) | FY2001<br>(As of Mar.31, 2002) |
| Unappropriated retained earnings                              | 2,276                          | (737)                          |
| Reversal of dividend equalization reverse                     | -                              | 250                            |
| Reversal of contingency reserve                               | -                              | 1,000                          |
| Reversal of reserve for special depreciation                  | 2                              | 2                              |
| Reversal of reserve of compression of assets                  | 37                             | 39                             |
| Total   | 2,317                          | 554                            |
| Appropriated as follows:                                      |                                |                                |
| Cash dividends paid   | 196                            | 235                            |
| Directors' bonuses  | (2.50 yen per share)<br>20     | (3.00 yen per share)           |
| Reserve for special depreciation                              | 0                              | -                              |
| Reserve for compression of assets                             | 146                            | 14                             |
| Compressed entry special reserve                              | 198                            |                                |
| Unappropriated retained earnings brought forward to next year | 1,756                          | 303                            |

<sup>(\*) 1.</sup> For the fiscal period ended in March 2003, the Company paid an interim dividend of 2.50 yen per share.

<sup>2.</sup> For the fiscal period ended in March 2002, the Company did not pay an interim dividend.

<sup>2.</sup> For the listal period effect in March 2002, the Company dut not pay an interim dividend.

3. The reserve for special depreciation is based on Article 45 paragraph 3 clause 16 the Special Taxation Measures Law and the reserve for compression of assets and compressed entry special reserve are based on Article 65 paragraph 7 clause 22 of the Special Taxation Measures Law, and are accounted for using amounts after the tax effect is applied. The adjustment amounts included in the figures for the reserve for compression of assets and reserve for special depreciation as a result of the change in the statutory effective tax accompanying the introduction of pro forma standard taxation are 22 million yen and 0 (zero) yen, respectively.