FY2025/12 Q3 Result Briefing　Q&A

Date：October 31, 2025, Friday, 17:00～17:47

No	Items	Q	A
1	Overall	What is the growth outlook for the FY2026?	Figures for the next fiscal year are currently being formulated by each business division. For TRS, no negative developments have been reported so far, so the focus will be on whether the current strong performance can be sustained. CMP's precision reduction gears for robotics are on a recovery trend, but the recovery in general industrial applications is slower than expected.
2	Overall	Although there was no revision to the FY2025 full-year forecast this time, could you share the potential upside and downside risks? In particular, TRS appears to show a decline in profit margin in Q4—are there any special factors?	TRS has been exceeding the plan each quarter so far, and this trend may continue. At this point, no downside risks have been identified.
3	CMP	Please provide the revenue and operating profit for CMP for the cumulative period of the third quarter of FY2025, based on the previous disclosure format that includes the discontinued hydraulic equipment business.	Revenue: ¥92.5 billion; Operating Profit: ¥6.4 billion

4	CMP	CMP's profit margin has improved in both Q2 and Q3. Is this in line with expectations?	The precision reduction gears are performing as planned. The hydraulic equipment business is exceeding expectations due to special demand.
5	Precision Reduction Gears	While orders from robotics customers are increasing, is there a sense of acceleration in the recovery of orders for Nabtesco? What is the outlook going forward?	A recovery was expected in the second half, and at present, demand is returning at the pace originally planned.
6	Marine Vessels Equipment	With increasing demand, is the capacity for marine equipment sufficient?	The marine equipment plant mainly handles assembly and testing, but preparations are needed to expand production capacity.
7	Automatic Doors	ACB's profit margin in Q3 is high. Is there any special factor behind this?	A negative goodwill of approximately ¥400 million was recorded in Q3 due to the acquisition of a sales company. This negative goodwill is included in the revised plan announced on July 31.