

Innovation In Action

Securities Code: 6268

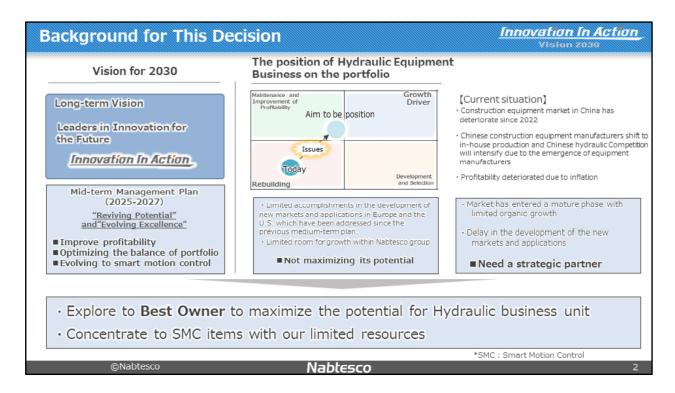
Company Split (Simplified Absorption-Type Company Split) of the Hydraulic Equipment Business and the Execution of the Share Purchase Agreement and the Shareholders' Agreement with Comer Industries S.p.A.

# Nabtesco Corporation July 31, 2025

The forecast data presented herein reflects assumed results based on conditions that are subject to change.

Nabtesco Corporation does not make representations as to, or warrant, in whole or in part, the attainment or realization of any of the forecasted results presented in this document.

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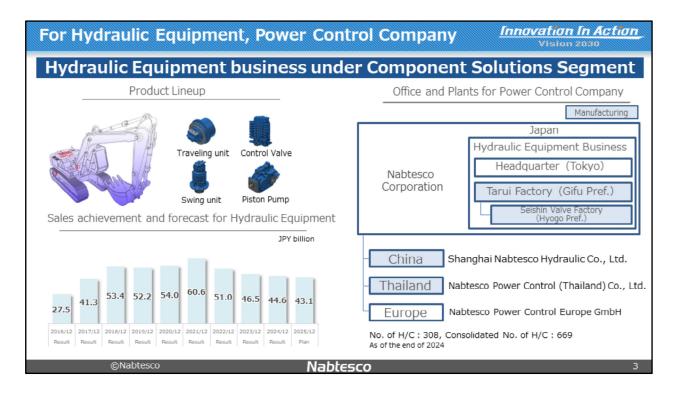
First of all, this slide shows the background for this decision.

Following on "Vision for 2030", we are executing our medium-term management plan. In our mid-term plan, "Improve profitability," "Optimizing the balance of portfolio," "Evolving to smart motion control" are three pillars.

We are mapping the "As IS" and "Aim" in position of hydraulic equipment business on business portfolio map. Currently this business is positioned to be rebuild. That is because Chinese excavator market is drastically shrink since 2022 and competitive environment getting tougher due to the internal production of Chinese local construction machinery manufacturers and Chinese hydraulic equipment manufacturers are arise. Material cost increase due to inflation after COVID and profitability is worsen. Under the those circumstance, we aim to expand business in new market and new area since previous medium-term management plan. Despite those kind of actions we made, the accomplishment was limited. We also consider there might be a limited room for growth if the hydraulic equipment business is under Nabtesco group because we are not able to maximize its potential. Market is getting mature and organic growth is limited. There are delay in the development of the new market and application. Because of that, we conclude the strategic partner is necessary to have.

Then, we explore the vest owner to maximize the potential for hydraulic equipment business while we are concentrating to Smart Motion Control items with our limited

resources.



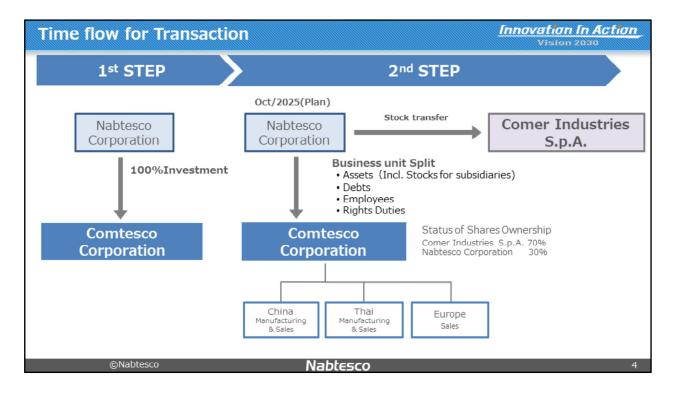
This is the overview of Hydraulic equipment business.

Our products are traveling units, control valves, swing units and piston pumps. Our market share for the traveling units are 25% globally under our assumption. As you can see, the sales was decreasing since 2021.

You can find our office and manufacturing plants information from right half of the page.

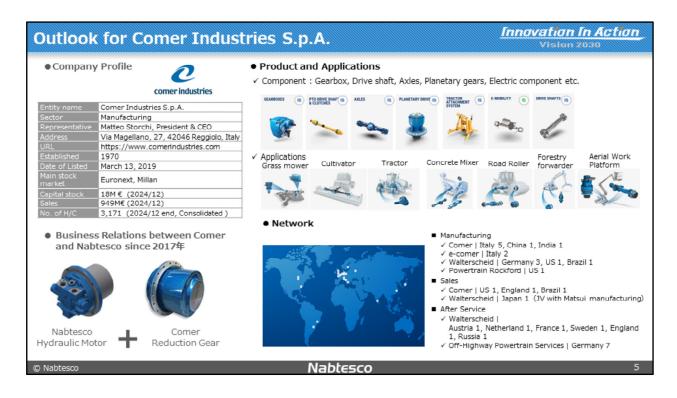
Hydraulic equipment is one of the main business for Nabtesco with headquarters in Tokyo, Tarui factory in Gifu pref. and Seishin valve factory in Hyogo pref. There are sales office and manufacturing plant in China and Thailand, sales representative office in Europe.

There are 308 employees in non consolidated base and 669 employees in consolidated.



This is the time line of transaction.

Nabtesco will establish Comtesco corporation in first step, then we will split our business into Comtesco in coming October. We will transfer assets, debts, employees and rights duties. Our overseas subsidiaries of hydraulic equipment business will be subsidiaries of Comtesco. Nabtesco will sell the 70% of shares to Comer Industries S.p.A.



This is outlook for Comer Industries S.p.A.

Comer is a manufacturing company in Italy. Matteo Storchi is a representative. Established in 1970 and listed on Euronext Millan.

Capital stock is 18M Euro. Sales was 959M Euro in FY2024.

Their applications are agricultural machinery, gear box for general industries, reduction gears, drive shaft and electric component etc.

Comer has manufacturing plants and sales offices for all over the world.

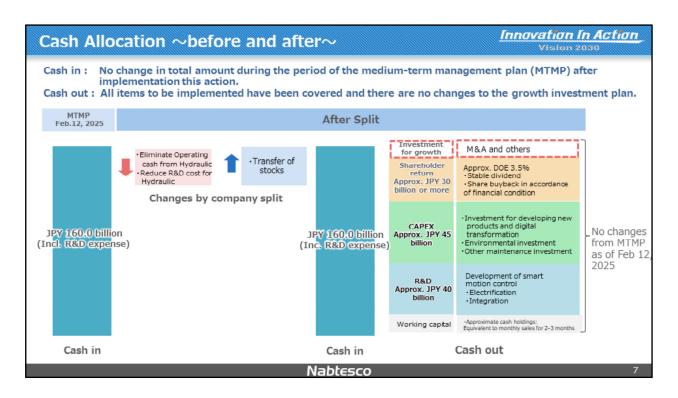
#### Innovation In Action Financial Impact to FY2025 FY2025 plan Compare to Revised Plan 2025/12 2025/12 Compare to Initial Plan Revised Plan Revised Plan (JPY billion) As of Jul. 31 Include Hydraulic Business As of Jul. 31 Exclude Hydraulic Business Initial Plan Is of Feb. 12 Variation Sales 344.0 300.7 -35.3 43.3 **Operating Profit** 18.7 22.3 20.8 2.1 (OPM) 5.6% 6.5% 6.9% 1.3pt 0.4pt Profit before tax 19.7 22.4 20.8 1.1 -1.6 Net profit attributable 0.3 13.1 14.6 14.9 1.8 owners of the parents Earning per share (yen) 109.07 122.43 124.95 15.88 2.52 -0.3pt (B) The plan incorporates the gains and losses associated with the relevant company split, and, in accordance with IFRS 5, classifies the business in question as a discontinued operation. Accordingly, net sales, operating profit, and profit before tax have been restated to reflect only the amounts related to continuing operations, excluding discontinued operations. Profit attributable to owners of the parent is presented as the total of both continuing and discontinued operations. Therefore, net sales, operating profit, and profit before tax for the hydraulic equipment business from January to December have been excluded, and from November onward, when the change in the equity interest ratio is scheduled, the share of profit or loss of Comtesco Corporation. under the equity method is <sup>2</sup>Earnings per share are calculated on the assumption of the share repurchase announced today.

This is a financial impact to our forecast.

(B) is the forecast we announced today.

Sales and profits after the company split is on (C) calculated in accordance with IFRS 5

Profit or loss from this share sale is under review. It might be change.



This is our cash allocation under this medium-term management plan before and after the company split.

We will sell the 70% of shares of Comtesco to Comer. The cash from the transaction will be JPY 14.2 billion. Because the gain will be offset by the decrease of cash from the business, there are no impact is expecting for three years during mid-term business plan from the transaction.

## **Summary**

Innovation In Action
Vision 2030

### ■ Expected output from this program

### Qualitative effect

- The hydraulic equipment business has the potential for further growth under new ownership
- · Promote optimization of portfolio balance and build a resilient corporate foundation
- · Concentrate resources to promote smart motion control to realize the long-term vision

### **Quantitative Effects**

- · Improve consolidated OPM
  - -FY2025 Consolidated OPM Before 6.5% ⇒ After 6.9%
  - -FY2025 CMP segment OPM Before 6.1%⇒ After 6.8%
- · Asset Reduction Total asset: End of 2Q JPY 448.3 billion ⇒ After JPY 426.0 billion

#### Nabtesco

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Summary of today.

There are three qualitative effect

- 1. The hydraulic equipment business has the potential for further growth under new ownership
- 2. Promote optimization of portfolio balance and build a resilient corporate foundation
- 3. Concentrate resources to promote smart motion control to realize the long-term vision

Quantitative effects are mainly for operating profit margin.

OPM for Consolidated and CMP are improved

- -FY2025 Consolidated OPM Before 6.5% ⇒ After 6.9%
- -FY2025 CMP segment OPM Before 6.1% ⇒ After 6.8%
- Asset Reduction Total asset: End of 2Q JPY 448.3 billion → After JPY 426.0 billion

This is the end of presentation

